



October 27, 2025

United Bancorp Inc. Shareholders/Customers:

Third quarter 2025 net interest income totaled \$1.046M, increasing from \$980k for the previous quarter and increasing from \$855k for the second quarter of 2024. We have continued to monitor interest rates closely to ensure that we maintain a healthy net interest margin (NIM) which has been steadily increasing for the past several months. A key strategy to continue to improve the bank's NIM and overall performance is increasing our base of lower cost deposits, like checking and savings accounts. We are confident that we can meet your personal and business needs efficiently, so if you aren't currently banking with us, please let me know and I'll have one of our bankers reach out to you to discuss. While we understand that moving banking services can be painful, our experienced staff is ready to help in any way possible.

For the third quarter of 2025, we ended the quarter with assets of \$176M (million) down \$6M from \$182M at June 30, 2025, up \$6M from \$170M at December 30, 2024.

This quarter we earned \$529k. This is our highest profit quarter besides Q4 2023 where we had \$895k which included the \$652k Mortgage Servicing Asset. This quarter increased from the \$336k for the second quarter of 2025, increasing from the third quarter of 2024 earnings of \$187k. This quarter-over-quarter increase from the second quarter of 2025 to third quarter of 2025 can be attributed to the difference in our increased net interest income and gain on sale from mortgage loans.

A few financial highlights for the **Third Quarter 2025** include:

- United Trust Bank has now had **52** consecutive months of solid profitability.
- Our ROA and ROE continue to be positive at 1.37% and 15.22% for the third quarter of 2025.
- Total loans decreased at \$152.9M for the third quarter of 2025 compared to \$153.8M in the second quarter of 2025 due to intentional portfolio sales of 1-4 residential loans which produced solid fee income. This category of loans will be increased over the next quarter and sold periodically in accordance with our liquidity planning.
- Total deposits decreased slightly in the third quarter of 2025 to \$123M from \$124M in the second quarter 2025 and increased \$11M from third quarter of 2024. The deposit increase has been primarily in Money Markets and Time Deposits.
- Supporting the bank in the profitability mentioned above, we processed \$115M in Mortgage, Capital Market Loans Held for Sale, and Wholesale (LHFS) during the third quarter of 2025 compared to \$103M in the second quarter 2025 Our Gain on Sale on LHFS Loans (including Capital Markets derivative and hedging income) for third quarter of 2025 was \$5.5M up from second quarter 2025 of \$5.2M.

Our Tier 1 Leverage Ratio increased to 9.18% on September 30, 2025 from 9.16% on June 30, 2025 due to net income growth. That ratio was 8.86% on December 31, 2024. Our total capital grew due to our profitability and was \$15.6M on September 30, 2025, up from \$15.1M on June 30, 2025. Our Total Risk Based Capital Ratio was 16.63% on September 30, 2025, up from June 30, 2025 of 15.91%. That ratio was 15.83% on December 2024. These changes are due to our Net Income Growth.



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The Allowance for Credit Losses as a percentage of loans increased to 0.68% on September 30, 2025 from 0.65% on June 30, 2025. When considering the additional reserves required with our purchased Consumer Loans in our portfolio the ratio increases to 0.75% for September 30, 2025. Our Texas Ratio on September 30, 2025, increased slightly to 1.26% from 0.76% last quarter due to a small loan being downgraded.

To summarize the performance at United Trust, here is a chart comparing our consolidated key operating ratios for September Year-To-Date 2025 to our annual performance in 2024 and 2023:

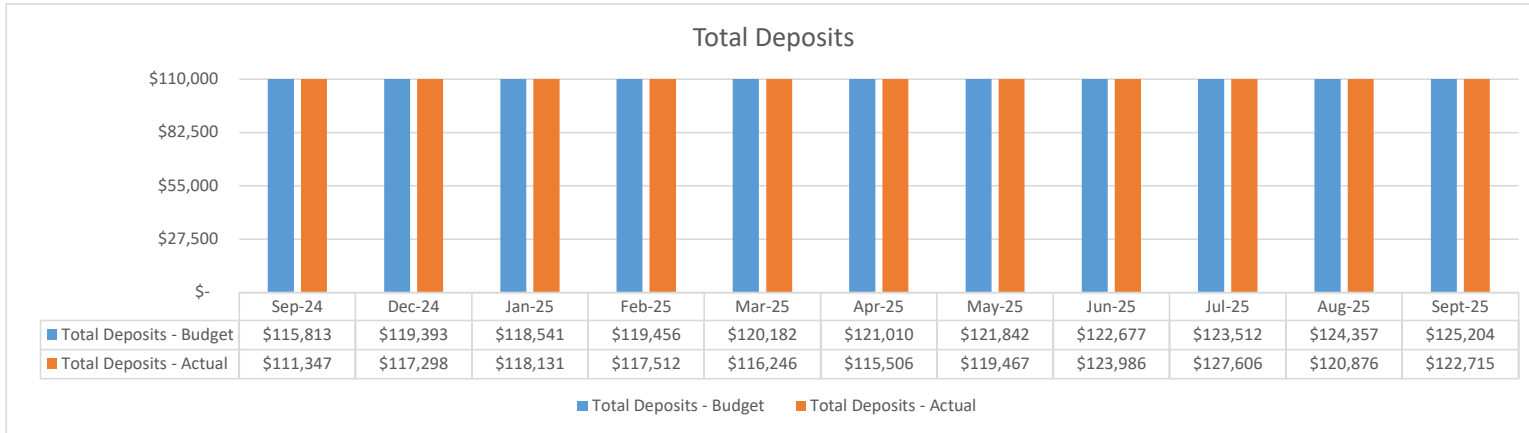
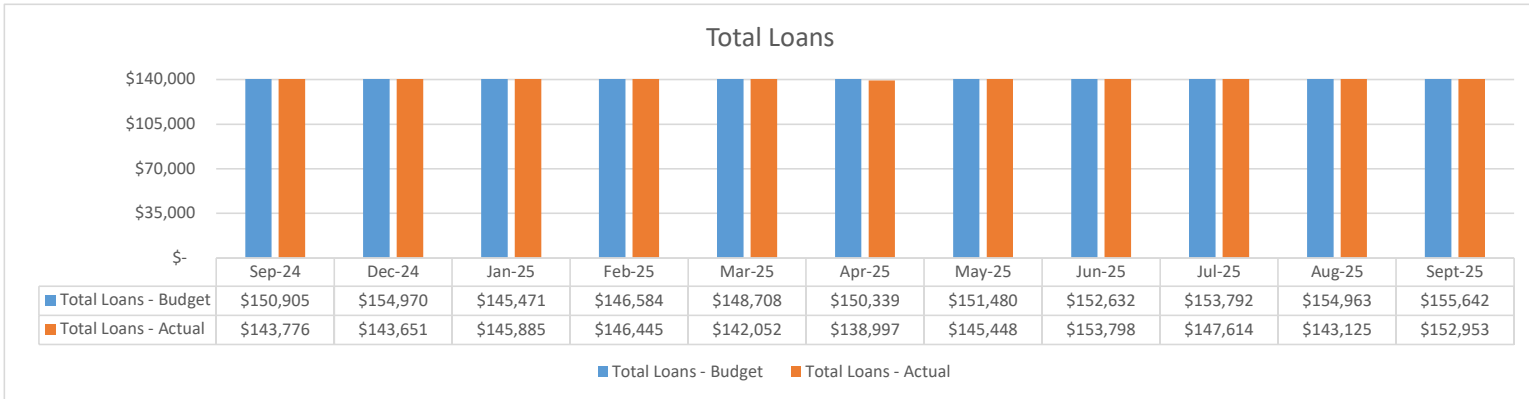
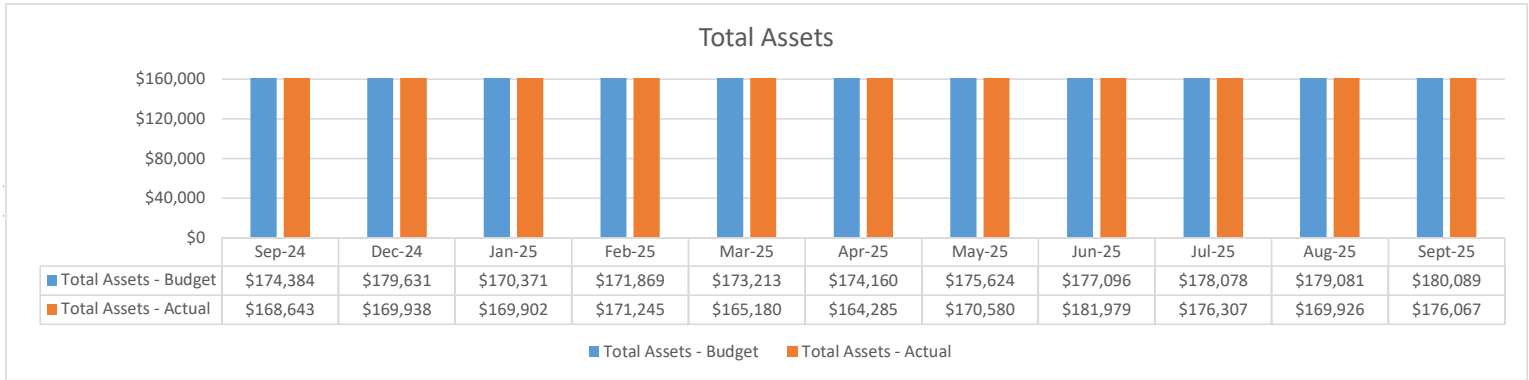
Ratios	Q3 2025	2025 Budget	Regulatory Suggestion	Year End 2024	Year End 2023
Tier 1 Leverage (EOP)	9.18%		8.00%	8.86%	8.69%
Total Risk Based Capital (EOP)	16.63%		12.00%	15.83%	16.01%
Return on Assets (ROA)	1.37%	0.57%		0.63%	0.93%
Return on Equity (ROE)	15.22%	6.79%		7.26%	11.06%
ALLL (excluding LHFS)	0.68%	0.75%		0.68%	0.63%
Texas Ratio	1.26%	1.76%		1.88%	3.91%
Net Interest Margin	2.67%	2.70%		2.32%	2.43%
Efficiency Ratio	73.95%	78.23%		76.77%	91.78%
Liquidity Ratio (to Deposits)	13.51%	13.70%		16.62%	16.70%

Additional support can also be found in the graphs and financial statements presented below. We look forward to continued opportunities for success for United Trust and our customers as 2025 progresses. We appreciate you as a customer, and we will continue to strive to meet all your banking needs. Our book value per share to \$1.40 per share on September 30, 2025, up from \$1.34 per share on June 30, 2025, up from \$1.28 per share on December 31, 2024.

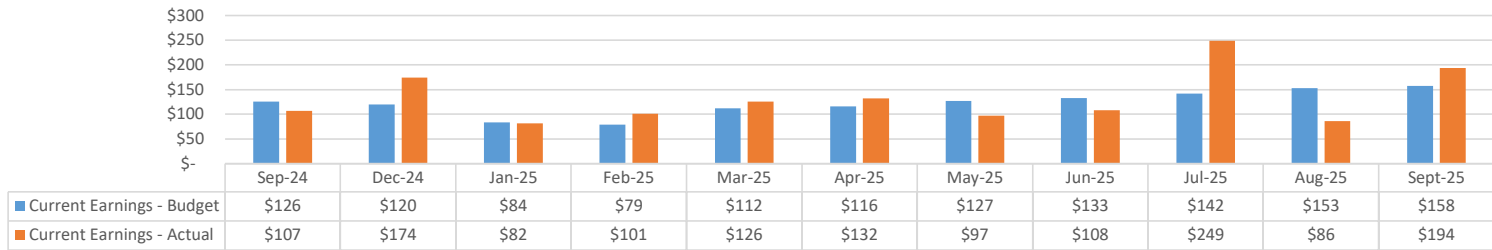
If you have any questions, please contact me at 404-488-0178 or “cwagner@utbhome.com”.

Best Regards,

Charles K. Wagner,
President and CEO

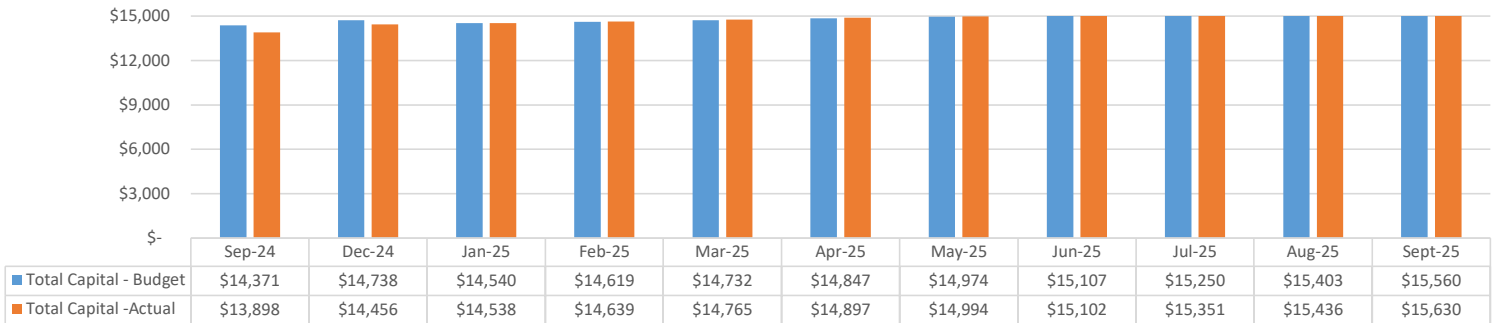


Total Earnings



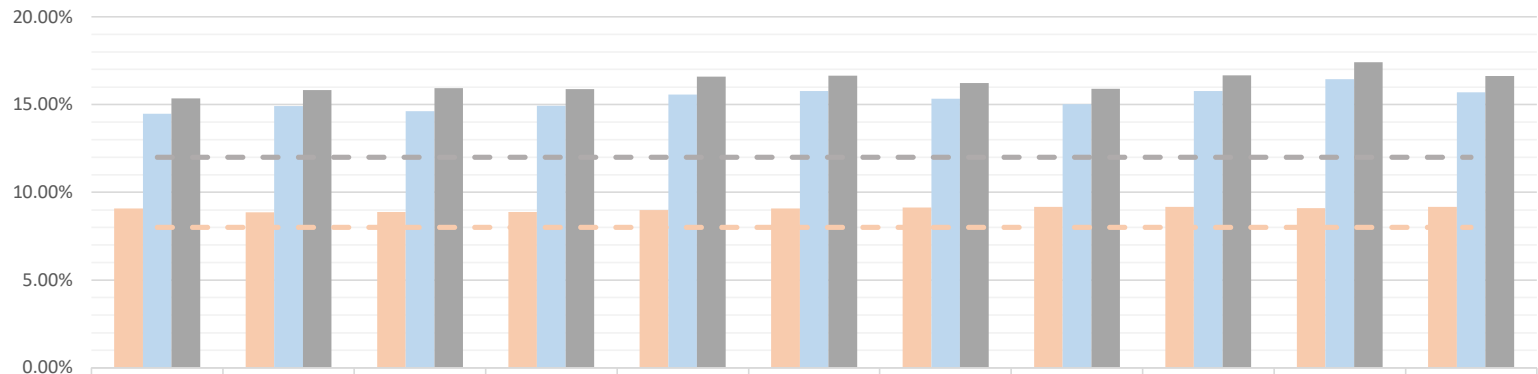
■ Current Earnings - Budget ■ Current Earnings - Actual

Total Capital



■ Total Capital - Budget ■ Total Capital - Actual

Capital Ratios



	Sep-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25
Actual Tier 1 Leverage Ratio	9.08%	8.86%	8.88%	8.89%	8.99%	9.07%	9.14%	9.16%	9.17%	9.11%	9.18%
Actual Tier 1 Capital Ratio	14.48%	14.91%	14.61%	14.94%	15.56%	15.76%	15.34%	15.03%	15.76%	16.44%	15.71%
Actual Total Risk Based	15.35%	15.83%	15.93%	15.89%	16.59%	16.66%	16.23%	15.91%	16.67%	17.40%	16.63%
OCC Leverage Ratio	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%
OCC Total Risk Based	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%	12.00%

■ Actual Tier 1 Leverage Ratio
 ■ Actual Tier 1 Capital Ratio
 ■ Actual Total Risk Based
 - - - OCC Leverage Ratio
 - - - OCC Total Risk Based

United Trust Bank
Balance Sheet

	September 30, 2025	September 30, 2024
<u>Assets</u>		
Cash & Due	\$ 16,551	\$ 18,325
Securities		
Mortgage-Backed Securities	25	29
Gross Unrealized AFS G/L	-	-
Total Securities	\$ 25	\$ 29
Loans		
Commercial	3,764	3,105
Real Estate		
Commercial	15,171	12,534
Residential	111,969	110,997
Mortgage Loans HFS	18,426	12,416
Total Real Estate	\$ 145,566	\$ 135,947
Consumer	3,208	4,337
Nonaccrual Loans	203	311
Other Loans	212	76
Total Loans	\$ 152,953	\$ 143,776
Loan Loss Reserve	(916)	(841)
Net Loans and Leases	\$ 152,037	\$ 142,935
Fixed Assets	2,633	2,713
OREO	-	-
Equity Securities	1,985	1,985
Mortgage Servicing Rights	510	598
Other Assets	2,326	2,058
Total Assets	\$ 176,067	\$ 168,643
<u>Liabilities</u>		
Demand Deposits	18,317	20,263
Interest Bearing Deposits		
NOW Accounts	1,627	1,498
Money Market Accounts	9,876	6,792
Savings	1,079	663
Time Deposits		
CD's > 250K	26,561	21,870
CD's 100K-250K	53,763	47,634
CDs < 100K	11,492	12,626
Total Time Deposits	\$ 91,816	\$ 82,130
Total Interest Bearing Deposits	\$ 104,398	\$ 91,083
Total Deposits	\$ 122,715	\$ 111,346
Borrowed Funds	35,249	41,445
Other Liabilities	2,473	1,954
Total Liabilities	\$ 160,437	\$ 154,745
<u>Capital</u>		
Common Stock	23,167	23,167
Undivided Profit	(8,711)	(9,810)
Current Earnings	1,174	541
Net Unrealized AFS G/L	-	-
Total Capital	\$ 15,630	\$ 13,898
Total Liabilities & Capital	\$ 176,067	\$ 168,643

United Trust Bank
Income Statement

	<u>3rd Quarter 2025</u>	<u>3rd Quarter 2024</u>	<u>Year To Date 2025</u>	<u>Year To Date 2024</u>
Interest Income				
Cash & Due	\$ 173,005	\$ 150,628	\$ 467,369	\$ 456,674
Securities				
Mortgage-Backed Securities	303	417	944	1,299
Loans				
Commercial	79,921	82,166	234,319	229,222
Real Estate	2,197,990	1,932,040	6,414,740	5,706,517
Consumer	76,544	101,204	246,831	314,303
Other Loans	-	-	-	-
Total Loans	<u>\$ 2,354,455</u>	<u>\$ 2,115,410</u>	<u>\$ 6,895,890</u>	<u>\$ 6,250,042</u>
Total Interest Income	<u>\$ 2,527,763</u>	<u>\$ 2,266,455</u>	<u>\$ 7,364,203</u>	<u>\$ 6,708,015</u>
Interest Expense				
NOW Accounts	1,025	483	2,061	1,512
Money Market Accounts	87,228	70,943	241,582	210,993
Savings	187	158	527	523
Time Deposits	1,035,928	923,674	3,070,178	2,641,180
Total Deposits	<u>\$ 1,124,368</u>	<u>\$ 995,258</u>	<u>\$ 3,314,348</u>	<u>\$ 2,854,208</u>
Borrowed Funds	356,936	416,224	1,071,516	1,362,821
Total Interest Expense	<u>\$ 1,481,304</u>	<u>\$ 1,411,482</u>	<u>\$ 4,385,864</u>	<u>\$ 4,217,029</u>
Net Interest Income	<u>\$ 1,046,459</u>	<u>\$ 854,973</u>	<u>\$ 2,978,339</u>	<u>\$ 2,490,986</u>
Loan Loss Provision	36,836	24,317	178,479	8,737
Net Interest Income after Provision	<u>\$ 1,009,623</u>	<u>\$ 830,656</u>	<u>\$ 2,799,860</u>	<u>\$ 2,482,249</u>
Non-Interest Income				
Service Charges	11,767	12,703	27,199	34,499
Fee Income				
Loan Fees (Not in NIM)	(38,130)	(23,908)	(69,947)	(75,643)
Brokered Fee Income	41,482	50,922	127,365	109,009
Gain on Sale Mortgage Loans	5,777,238	4,256,826	15,772,342	11,758,016
Gain on Sale Portfolio Loans	81,002	18,891	90,556	78,953
Hedging & Derivative Income	(272,365)	-	(340,296)	-
Other Fee Income	243,476	76,288	511,411	108,404
Total Fee Income	<u>\$ 5,832,703</u>	<u>\$ 4,379,020</u>	<u>\$ 16,091,431</u>	<u>\$ 11,978,740</u>
Mortgage Servicing Income	-	-	-	\$ -
Other Income	-	35,590	71,947	107,537
FHLB Stock Dividend	38,861	35,943	116,284	125,606
Total Non-Interest Income	<u>\$ 5,883,331</u>	<u>\$ 4,463,256</u>	<u>\$ 16,306,861</u>	<u>\$ 12,246,382</u>
Non-Interest Expense				
Employee	3,980,114	3,229,216	11,321,706	8,239,534
Occupancy	161,805	158,571	465,793	482,662
Equipment Expense	223,305	167,651	586,575	473,465
Data Processing	97,347	79,792	307,687	235,526
Professional Fees	140,412	71,694	327,038	202,407
Marketing	906,083	731,426	2,579,284	2,480,138
Other Employee Expense	41,718	40,115	91,661	146,426
Loan Expense	536,823	448,630	1,492,099	1,378,881
Other Expense	170,774	136,987	504,149	398,142
Total Non-Interest Expense	<u>\$ 6,258,381</u>	<u>\$ 5,064,082</u>	<u>\$ 17,675,992</u>	<u>\$ 14,037,181</u>
Operating Income	634,573	229,830	1,430,729	691,450
Federal Tax	82,440	26,139	204,668	77,331
State Tax	23,535	16,456	51,679	72,846
Net Income	<u>\$ 528,598</u>	<u>\$ 187,235</u>	<u>\$ 1,174,382</u>	<u>\$ 541,273</u>