# UNITED TRUST BANK <br> AMERICA'S COMMUNITY LENDER 

Shareholders:
The first quarter of 2023 was highlighted by the termination of the formal agreement between the bank and the Office of the Comptroller of the Currency (OCC), its chief regulator. This specific agreement had been in place since 2019, and the March 15, 2023, termination culminates a long period of curing the deficiencies in operations that had been noted since the original regulatory order from 2012. The termination of the agreement is the result of tremendous hard work by Management and the United Trust Bank team.

For the first quarter of 2023, we continued strong growth in our balance sheet as we ended the quarter with assets of $\$ 142.9 \mathrm{M}$ (million), up from $\$ 131.8 \mathrm{M}$ at December 31, 2022. Loan and deposit growth has continued to be robust for United Trust in early 2023, continuing the trend from 2022. We earned \$74k (thousand) for the first quarter of 2023, significantly less than the \$546k earned in the first quarter of 2022, as mortgage revenue has declined significantly and interest cost on funding has increased dramatically from a year ago. As we manage through the remainder of 2023, we hope to return to the profitability levels we saw in early 2022 as supported by our record earnings last year. Here are a few financial highlights from the first quarter of 2023:

- The end of quarter total assets of $\$ 142.9 \mathrm{M}$ far exceeded total assets of $\$ 84.7 \mathrm{M}$ one year ago on March 31, 2022. The significant asset growth in the past year has been primarily due to growth in our portfolio loans and deposits as noted below.
- Net income totaled $\$ 74 \mathrm{k}$ for the first quarter, down from $\$ 259 \mathrm{k}$ for the fourth quarter of 2022 because of the downturn in mortgage banking that began in mid-2022. However, United Trust Bank has now had 24 consecutive months of profitability, a significant contrast to the net losses recorded in years prior to 2021.
- Despite the turmoil in the mortgage industry, we still processed $\$ 85 \mathrm{M}$ in mortgage loans during the first quarter of 2023 , only slightly down from the $\$ 92 \mathrm{M}$ for the fourth quarter of 2022. As reflective of the downturn in the industry, we had processed $\$ 215 \mathrm{M}$ in mortgage loans during the first quarter of 2022.
- To offset the loan production decline experienced with our Mortgage Loans Held for Sale, we achieved growth of $\$ 14.2 \mathrm{M}$ in portfolio loans during the first quarter of 2023 in our Community Bank. This followed growth of $\$ 30.0 \mathrm{M}, \$ 13.6 \mathrm{M}$ and $\$ 18.6 \mathrm{M}$ in the prior three quarters, respectively. This growth has been fueled by a new program generating specific 1-4 Family Residential Portfolio Loans in the purchase segment of the business.
- Deposits continued to grow as they climbed to $\$ 96.1 \mathrm{M}$ at the end of the first quarter of 2023, up from $\$ 93.8 \mathrm{M}$ at the end of 2022 and $\$ 72.0 \mathrm{M}$ one year ago on March 31, 2022.

The deposit growth mentioned above is due in part to our very loyal customer base in our Palos Heights branch footprint. Our deposit growth this year has been highlighted by continued organic growth in both demand deposit accounts and time deposit accounts. Many existing and new customers have taken advantage of our very competitive deposit specials during this period of rising interest rates.

The new portfolio loan product line introduced in mid-2022 has produced significant benefits to the Community Bank as reflected in the growth mentioned above. These high margin loans are predominantly real estate backed and are deemed to be low risk loans for the bank. Concentration risk has been mitigated by participating out portions of many of these loans.

12330 South Harlem Avenue • Palos Heights, IL 60463 • (708) 728-9900 • (708) 728-9270

Our Mortgage team funded $\$ 553 \mathrm{M}$ in loan originations in 2022, along with $\$ 65 \mathrm{M}$ in brokered loans. As rates have increased dramatically since the second quarter of 2022, both United Trust Bank and the mortgage banking industry are seeing a deceleration in production and a dislocation of margins. However, our Mortgage Banking Team has responded to the challenge by taking bold actions to retain our market share and remain competitive in this tough market.

With all of the significant asset growth we have experienced, our Tier 1 Leverage Ratio as of March 31, 2023, of $9.23 \%$ declined from 10.59\% at December 31, 2022 and $9.74 \%$ at the end of 2021. However, our growth was made possible by enhanced capital in 2022 through the $\$ 2.02 \mathrm{M}$ in earnings and capital raise of $\$ 2.40 \mathrm{M}$. Our Total Risk Based Capital Ratio was $16.60 \%$ on March 31, 2023, also down from $18.07 \%$ at the end of 2022 and $20.06 \%$ at the end of 2021.

We adopted CECL, the new accounting standard for estimating loan losses, at the beginning of 2023 and provided $\$ 57 \mathrm{k}$ provision to the Allowance for Credit Losses during the first quarter. Despite the strong portfolio loan growth previously mentioned, we were able to maintain an Allowance for Credit Losses as a percentage of loans of $0.66 \%$ on March 31, 2023. Our Allowance for Credit Losses as a percentage of Loans is $0.71 \%$ when you take into account the reserves required with our purchased loans in our portfolio. We have had no loan charge offs during 2022 or 2023, and we continue to maintain excellent credit quality. Our Texas Ratio has continually and significantly declined since 2020, and at March 31, 2023 stood at 1.13\%, down from 4.58\% one year ago.

To summarize the performance at United Trust, here is a chart comparing our consolidated key operating ratios for the first quarter of 2023 to our annual performance in 2021 and 2022:

|  | 1st Qtr 2023 | Year 2022 | Year 2021 |
| :---: | :---: | :---: | :---: |
| Tier 1 Leverage (EOP) | 9.23\% | 10.59\% | 9.74\% |
| Total Risk Based Capital (EOP) | 16.60\% | 18.07\% | 20.06\% |
| Return on Assets (ROA) | 0.22\% | 2.21\% | 2.40\% |
| Return on Equity (ROE) | 2.42\% | 20.29\% | 24.13\% |
| ALLL (excluding LHFS) | 0.66\% | 0.70\% | 1.04\% |
| Texas Ratio | 1.13\% | 1.15\% | 4.95\% |
| Net Interest Margin | 2.69\% | 3.36\% | 2.90\% |
| Efficiency Ratio | 96.40\% | 92.59\% | 94.80\% |
| Liquidity Ratio (to Deposits) | 18.85\% | 20.86\% | 28.96\% |

12330 South Harlem Avenue • Palos Heights, IL 60463 • (708) 728-9900 • (708) 728-9270

Additional support for our strong performance can also be found in the graphs and financial statements presented below. We believe that 2023 will bring even more success to United Trust and our customers. We appreciate you as a customer, and we will continue to strive to meet all your banking needs. We will also continue to increase the value to our shareholders, as our book value per share for United Bancorp, Inc. was $\$ 1.03$ per share at March 31, 2023 and December 31, 2022, up from $\$ 0.81$ per share at December 31, 2021.

Best Regards,

Charles K. Wagner,
President and CEO

INALER



Total Deposits





## United Trust Bank

Balance Sheet

|  | March 31, 2023 |  | March 31, 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash \& Due | \$ | 18,207 | \$ | 23,753 |
| Securities |  |  |  |  |
| Mortgage-Backed Securities |  | 37 |  | 45 |
| Gross Unrealized AFS G/L |  | - |  | - |
| Total Securities | \$ | 37 | \$ | 45 |
| Loans |  |  |  |  |
| Commercial |  | 1,676 |  | 957 |
| Real Estate |  |  |  |  |
| Commercial |  | 11,776 |  | 12,736 |
| Residential |  | 95,852 |  | 22,207 |
| Mortgage Loans HFS |  | 6,482 |  | 20,775 |
| Total Real Estate | \$ | 114,110 | \$ | 55,719 |
| Consumer |  | 2,703 |  | 452 |
| Nonaccrual Loans |  | 148 |  | 179 |
| Other Loans |  | 730 |  | (7) |
| Total Loans | \$ | 119,367 | \$ | 57,300 |
| Loan Loss Reserve |  | (750) |  | (379) |
| Net Loans and Leases | \$ | 118,617 | \$ | 56,921 |
| Fixed Assets |  | 2,711 |  | 2,780 |
| OREO |  | - |  | 206 |
| Equity Securities |  | 1,445 |  | 185 |
| Other Assets |  | 1,901 |  | 836 |
| Total Assets | \$ | 142,917 | \$ | 84,726 |
| Liabilities |  |  |  |  |
| Demand Deposits |  | 22,361 |  | 17,018 |
| Interest Bearing Deposits |  |  |  |  |
| NOW Accounts |  | 1,798 |  | 2,202 |
| Money Market Accounts |  | 8,229 |  | 12,243 |
| Savings |  | 984 |  | 1,277 |
| Time Deposits |  |  |  |  |
| CD's > 250K |  | 16,771 |  | 1,225 |
| CD's 100K-250K |  | 35,571 |  | 29,996 |
| CDs < 100K |  | 10,418 |  | 8,004 |
| Total Time Deposits | \$ | 62,760 | \$ | 39,225 |
| Total Interest Bearing Deposits | \$ | 73,772 | \$ | 54,947 |
| Total Deposits | \$ | 96,133 | \$ | 71,965 |
| Borrowed Funds |  | 33,100 |  | 1,600 |
| Other Liabilities |  | 1,443 |  | 2,921 |
| Total Liabilities | \$ | 130,676 | \$ | 76,486 |
| Capital |  |  |  |  |
| Common Stock |  | 23,167 |  | 23,167 |
| Undivided Profit |  | $(11,000)$ |  | $(15,474)$ |
| Current Earnings |  | 74 |  | 546 |
| Net Unrealized AFS G/L |  | - |  | - |
| Total Capital | \$ | 12,241 | \$ | 8,240 |
| Total Liabilities \& Capital | \$ | 142,917 | \$ | 84,726 |

United Trust Bank
Income Statement

|  | 1st Quarter 2023 |  | 1st Quarter 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Cash \& Due | \$ | 168,833 | \$ | 8,596 |
| Securities |  |  |  |  |
| Mortgage-Backed Securities |  | 451 |  | 102 |
| Loans |  |  |  |  |
| Commercial |  | 34,671 |  | 22,469 |
| Real Estate |  | 1,480,111 |  | 523,902 |
| Consumer |  | 41,122 |  | 5,651 |
| Other Loans |  | - |  | $(3,728)$ |
| Total Loans | \$ | 1,555,904 | \$ | 548,294 |
| Equity Securities |  | 11,408 |  | 1,595 |
| Total Interest Income | \$ | 1,736,596 | \$ | 558,589 |
| Interest Expense |  |  |  |  |
| NOW Accounts |  | 470 |  | 812 |
| Money Market Accounts |  | 54,840 |  | 9,712 |
| Savings |  | 240 |  | 272 |
| Time Deposits |  | 465,423 |  | 56,210 |
| Total Deposits | \$ | 520,973 | \$ | 67,006 |
| Borrowed Funds |  | 377,925 |  | 6,924 |
| Total Interest Expense | \$ | 898,900 | \$ | 73,931 |
| Net Interest Income | \$ | 837,696 | \$ | 484,658 |
| Loan Loss Provision |  | 56,799 |  | 29,822 |
| Net Interest Income after Provision | \$ | 780,898 | \$ | 454,836 |
| Non-Interest Income |  |  |  |  |
| Service Charges |  | 10,709 |  | 5,920 |
| Fee Income |  |  |  |  |
| Loan Fees (Not in NIM) |  | -29,914 |  | 14,657 |
| Brokered Fee Income |  | 60,406 |  | 516,747 |
| Gain on Sale Mortgage Loans |  | 3,558,534 |  | 9,342,660 |
| Other Fee Income |  | 51,396 |  | 18,532 |
| Total Fee Income | \$ | 3,640,422 | \$ | 9,877,939 |
| Other Income |  | 6,640 |  | 22,331 |
| Total Non-Interest Income | \$ | 3,657,771 | \$ | 9,906,189 |
| Non-Interest Expense |  |  |  |  |
| Employee |  | 2,556,905 |  | 6,447,484 |
| Occupancy |  | 124,765 |  | 247,657 |
| Equipment Expense |  | 123,467 |  | 214,952 |
| Data Processing |  | 79,137 |  | 57,979 |
| Gain/Loss on sale of assets |  | 0 |  | 0 |
| Professional Fees |  | 61,193 |  | 66,704 |
| Marketing |  | 846,996 |  | 1,946,235 |
| Other Employee Expense |  | 22,746 |  | 26,815 |
| Loan Expense |  | 384,217 |  | 595,066 |
| Other Expense |  | 132,866 |  | 170,616 |
| Total Non-Interest Expense | \$ | 4,332,292 | \$ | 9,773,507 |
| Operating Income |  | 106,376 |  | 587,518 |
| Federal Tax |  | 22,339 |  | 0 |
| State Tax |  | 9,574 |  | 41,250 |
| Net Income | \$ | 74,464 | \$ | 546,268 |

# UNITED TRUST BANK <br> AMERICA'S COMMUNITY LENDER 

Shareholders:
The fourth quarter of 2022 was highlighted by continued strong growth in our balance sheet as we ended the year with assets of $\$ 131.8$ million, and our total loans exceeded $\$ 100$ million for the first time ending the year at $\$ 107.2$ million. We achieved record earnings of $\$ 2.02$ million for 2022, up over the $\$ 1.55$ million in 2021. The earnings this year were achieved despite the uncertainty in the economy we are experiencing. Here are a few highlights from the fourth quarter and year 2022:

- The end of year total assets of $\$ 131.8$ million far exceeded total assets of $\$ 104.9$ million on September 30, 2022 and our total of $\$ 76.6$ million at the end of 2021. The significant asset growth in 2022 has been primarily due to growth in our portfolio loans and deposits as noted below.
- Net income totaled $\$ 259 \mathrm{k}$ for the fourth quarter, down from $\$ 503 \mathrm{k}$ for the third quarter of 2022 due to the downturn in mortgage banking due to rate increases that began in mid-2022. However, United Trust Bank has now had 21 consecutive months of profitability, and earned a record $\$ 2.02$ million for 2022 due to very strong $1^{\text {st }}$ and $2^{\text {nd }}$ quarters this year.
- Despite the turmoil in the mortgage industry, we still processed $\$ 92$ million in mortgage loans during the fourth quarter of 2022, but down from the $\$ 135$ million in the third quarter. As reflective of the industry, we had processed $\$ 252$ million in mortgage loans during the fourth quarter of 2021.
- To offset the loan production decline experienced with our Mortgage Loans Held for Sale, we achieved record growth of $\$ 30.0$ million in portfolio loans during the fourth quarter of 2022 in our Community Bank. This followed growth of $\$ 13.6$ million and $\$ 18.6$ million the prior two quarters. This growth has been fueled by a new program generating specific 1-4 Family Residential Portfolio Loans in the purchase segment of the business.
- Deposits continued to grow as they climbed to $\$ 93.8$ million at the end of 2022 , up from $\$ 80.9$ million at the end of September 2022 and $\$ 64.7$ million at the end of 2021. The majority of the growth in the fourth quarter was from organic time deposit growth.
- The loan growth mentioned above has transpired into significant growth in net interest income this year as it increased from $\$ 1.61$ million last year to $\$ 2.85$ million in 2022.

The organic deposit growth mentioned above is a testament to our service to our local customer base in our Palos Heights branch footprint. Our deposit growth this year has been highlighted by over $\$ 7.4$ million in demand deposit account growth. We have increased our time deposits by $\$ 9.3$ million not including wholesale deposit growth. We have utilized that local deposit growth by expanding our loan offerings of prime jumbo mortgages.

Our Mortgage team funded $\$ 553$ million in loan originations in 2022, along with $\$ 65$ million in brokered loans. As rates have increased dramatically since the second quarter of 2022, both United Trust Bank and the mortgage banking industry are seeing a deceleration in production and a dislocation of margins. Our Mortgage Banking Team has taken steps to modify expenses and manage through this dislocation. Based on these moves, we expect a rebound in our mortgage business for 2023.

Our Tier 1 Leverage Ratio as of December 31, 2022, is at 10.59\%, up from $9.74 \%$ at the end of 2021, even with all of the significant asset growth we experienced. We enhanced capital through the $\$ 2.02$ million in earnings and raised $\$ 2.40$ million in additional capital. Our Total Risk Based Capital Ratio was $18.07 \%$ at the end of 2022 compared to $20.06 \%$ at the end of 2021.

We provided a strong $\$ 200 k$ provision to the Allowance for Loan Losses during the fourth quarter of 2022 for a year-to-date total provision of $\$ 344 \mathrm{k}$. Despite the strong portfolio loan growth, we were able to maintain an Allowance for Loan Losses as a percentage of loans of $0.70 \%$ on December 31, 2022. Our Allowance for Loan Losses as a percentage of Loans ended 2021 at 1.04\% prior to all the current year loan growth. We have had no loan charge offs during 2022, and we continue to maintain excellent credit quality. Our Texas Ratio has continually and significantly declined since 2020, and at December 31,2022 stood at $1.15 \%$, down from $4.95 \%$ one year ago.

To summarize the continued improved performance at United Trust, here is a chart comparing our consolidated key operating ratios for 2022 to our annual performance in 2021:

|  | 4th Qtr 2022 | Year 2022 | Year 2021 |
| :---: | :---: | :---: | :---: |
| Tier 1 Leverage (EOP) | 10.59\% | 10.59\% | 9.74\% |
| Total Risk Based Capital (EOP) | 18.07\% | 18.07\% | 20.06\% |
| Return on Assets (ROA) | 0.91\% | 2.21\% | 2.40\% |
| Return on Equity (ROE) | 8.92\% | 20.29\% | 24.13\% |
| ALLL (excluding LHFS) | 0.70\% | 0.70\% | 1.04\% |
| Net Interest Margin | 3.20\% | 3.36\% | 2.90\% |
| Efficiency Ratio | 97.33\% | 92.59\% | 94.80\% |
| Liquidity Ratio (Deposit \& Borrowings) | 16.62\% | 16.62\% | 28.44\% |

Additional support for our strong performance can also be found in the graphs and financial statements presented below. We believe that 2023 will bring even more success to United Trust and our customers. We appreciate you as a customer, and we will continue to strive to meet all your banking needs. We will also continue to increase the value to our shareholders, as our book value per share for United Bancorp, Inc. has increased to $\$ 1.03$ per share at December 31, 2022, up from $\$ 0.81$ per share at December 31, 2021.

Best Regards,

Charles K. Wagner,
President and CEO

12330 South Harlem Avenue • Palos Heights, IL 60463 • (708) 728-9900 •(708) 728-9270



Total Deposits







|  | United Trust Bank Balance Sheet |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2022 |  | December 31, 2021 |  |
| Assets |  |  |  |  |
| Cash \& Due | \$ | 19,646 | \$ | 18,804 |
| Securities |  |  |  |  |
| Mortgage-Backed Securities |  | 38 |  | 50 |
| Gross Unrealized AFS G/L |  | - |  | - |
| Total Securities | \$ | 38 | \$ | 50 |
| Loans |  |  |  |  |
| Commercial |  | 1,789 |  | 1,002 |
| Real Estate |  |  |  |  |
| Commercial |  | 11,828 |  | 13,153 |
| Residential |  | 744 |  | 18,542 |
| Mortgage Loans HFS |  | 8,489 |  | 20,673 |
| Total Real Estate | \$ | 103,860 | \$ | 52,368 |
| Consumer |  | 612 |  | 437 |
| Nonaccrual Loans |  | 145 |  | 184 |
| Other Loans |  | 805 |  | 203 |
| Total Loans | \$ | 107,212 | \$ | 54,194 |
| Loan Loss Reserve |  | (693) |  | (349) |
| Net Loans and Leases | \$ | 106,519 | \$ | 53,845 |
| Fixed Assets |  | 2,735 |  | 2,717 |
| OREO |  | - |  | 206 |
| Equity Securities |  | 1,175 |  | 185 |
| Other Assets |  | 1,735 |  | 751 |
| Total Assets | \$ | 131,848 | \$ | 76,559 |
| Liabilities |  |  |  |  |
| Demand Deposits |  | 21,422 |  | 15,003 |
| Interest Bearing Deposits |  |  |  |  |
| NOW Accounts |  | 1,904 |  | 2,186 |
| Money Market Accounts |  | 9,148 |  | 6,798 |
| Savings |  | 969 |  | 1,055 |
| Time Deposits |  |  |  |  |
| CD's > 250K |  | 13,143 |  | 723 |
| CD's 100K-250K |  | 37,804 |  | 31,661 |
| CDs $<100 \mathrm{~K}$ |  | 9,420 |  | 7,263 |
| Total Time Deposits | \$ | 60,367 | \$ | 45,062 |
| Total Interest Bearing Deposits | \$ | 72,388 | \$ | 49,685 |
| Total Deposits | \$ | 93,810 | \$ | 64,687 |
| Borrowed Funds |  | 24,621 |  | 1,600 |
| Other Liabilities |  | 1,251 |  | 2,577 |
| Total Liabilities | \$ | 119,681 | \$ | 68,864 |
| Capital |  |  |  |  |
| Common Stock |  | 23,167 |  | 23,167 |
| Undivided Profit |  | $(13,024)$ |  | $(17,022)$ |
| Current Earnings |  | 2,024 |  | 1,549 |
| Net Unrealized AFS G/L |  | - |  | - |
| Total Capital | \$ | 12,167 | \$ | 7,695 |
| Total Liabilities \& Capital | \$ | 131,848 | \$ | 76,559 |


|  | 4th Quarter 2022 |  | 4th Quarter 2021 |  | $\underline{\text { Year To Date } 2022}$ |  | Year To Date 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |  |  |  |  |
| Cash \& Due | \$ | 164,650 | \$ | 8,225 | \$ | 298,852 | \$ | 20,555 |
| Securities |  |  |  |  |  |  |  |  |
| Mortgage-Backed Securities |  | -186 |  | 109 |  | 352 |  | 514 |
| Loans |  |  |  |  |  |  |  |  |
| Commercial |  | 37,495 |  | 21,554 |  | 123,352 |  | 80,441 |
| Real Estate |  | 1,184,427 |  | 521,722 |  | 3,371,028 |  | 1,728,698 |
| Consumer |  | 10,310 |  | 5,731 |  | 28,144 |  | 24,230 |
| Other Loans |  | - |  | $(5,214)$ |  | $(3,728)$ |  | $(15,837)$ |
| Total Loans | \$ | 1,232,232 | \$ | 523,592 | \$ | 3,518,796 | \$ | 1,817,532 |
| Equity Securities |  | 5,138 |  | 1,783 |  | 9,951 |  | 6,194 |
| Total Interest Income | \$ | 1,401,834 | \$ | 553,910 | \$ | 3,827,951 | \$ | 1,844,796 |
| Interest Expense |  |  |  |  |  |  |  |  |
| NOW Accounts |  | 641 |  | 835 |  | 3,440 |  | 3,217 |
| Money Market Accounts |  | 34,420 |  | 6,527 |  | 71,710 |  | 19,028 |
| Savings |  | 286 |  | 270 |  | 1216 |  | 1061 |
| Time Deposits |  | 279,416 |  | 58,361 |  | 503,425 |  | 194,286 |
| Total Deposits | \$ | 314,763 | \$ | 65,993 | \$ | 579,791 | \$ | 217,592 |
| Borrowed Funds |  | 248,140 |  | 5,275 |  | 395,070 |  | 17,559 |
| Total Interest Expense | \$ | 562,902 | \$ | 71,269 | \$ | 974,861 | \$ | 235,151 |
| Net Interest Income | \$ | 838,932 | \$ | 482,641 | \$ | 2,853,090 | \$ | 1,609,645 |
| Loan Loss Provision |  | 199,750 |  | 24,594 |  | 344,224 |  | 75,589 |
| Net Interest Income after Provision | \$ | 639,182 | \$ | 458,047 | \$ | 2,508,866 | \$ | 1,534,055 |
| Non-Interest Income |  |  |  |  |  |  |  |  |
| Service Charges |  | 8,392 |  | 9,626 |  | 31,946 |  | 39,392 |
| Fee Income |  |  |  |  |  |  |  |  |
| Loan Fees (Not in NIM) |  | 26,955 |  | 18,664 |  | 112,041 |  | 46,805 |
| Brokered Fee Income |  | 167,882 |  | 716,990 |  | 1,332,486 |  | 3,895,202 |
| Gain on Sale Mortgage Loans |  | 3,962,004 |  | 10,637,826 |  | 26,391,806 |  | 26,512,676 |
| Other Fee Income |  | 69,728 |  | 2,446 |  | 284,739 |  | 12,819 |
| Total Fee Income | \$ | 4,226,569 | \$ | 11,375,930 | \$ | 28,121,070 | \$ | 30,467,500 |
| Other Income |  | 47,533 |  | 21,995 |  | 135,888 |  | 61,930 |
| Total Non-Interest Income | \$ | 4,282,494 | \$ | 11,407,547 | \$ | 28,288,906 | \$ | 30,568,824 |
| Non-Interest Expense |  |  |  |  |  |  |  |  |
| Employee |  | 2,496,586 |  | 7,977,922 |  | 17,184,112 |  | 21,384,839 |
| Occupancy |  | 257,061 |  | 256,508 |  | 1,039,256 |  | 835,100 |
| Equipment Expense |  | 172,268 |  | 257,426 |  | 849,337 |  | 728,135 |
| Data Processing |  | 71,719 |  | 52,508 |  | 268,360 |  | 194,871 |
| Gain/Loss on sale of assets |  | 0 |  | 7500 |  | 0 |  | 48380 |
| Professional Fees |  | 104,515 |  | 106,047 |  | 302,003 |  | 276,286 |
| Marketing |  | 1,311,417 |  | 1,783,197 |  | 6,625,007 |  | 4,446,164 |
| Other Employee Expense |  | 41,150 |  | 75,228 |  | 166,103 |  | 226,418 |
| Loan Expense |  | 394,347 |  | 598,838 |  | 2,006,557 |  | 1,812,340 |
| Other Expense |  | 137,578 |  | 161,791 |  | 553,157 |  | 601,752 |
| Total Non-Interest Expense | \$ | 4,986,640 | \$ | 11,276,966 | \$ | 28,993,891 | \$ | 30,554,284 |
| Operating Income |  | $(64,964)$ |  | 588,628 |  | 1,803,880 |  | 1,548,595 |
| Federal Tax |  | $(360,326)$ |  | 0 |  | $(360,326)$ |  | 0 |
| State Tax |  | 36,733 |  | 0 |  | 140,984 |  | 0 |
| Net Income | \$ | 258,628 | \$ | 588,628 | \$ | 2,023,223 | \$ | 1,548,595 |

## UNITED TRUST BANK <br> AMERICA'S COMMUNITY LENDER

The third quarter of 2022 was highlighted by strong growth in our balance sheet as we exceeded $\$ 100$ million in assets for the first time in the history of the bank. Additionally, we sustained a strong level of profitability in the third quarter established in the last half of 2021 and carried forward to the first half of 2022. This was achieved despite the uncertainty in the economy we are experiencing. Our team worked together this quarter to accomplish the noteworthy accomplishments below:

- Growth in Total Assets to $\$ 104.9$ million at September 30, 2022. This compares to $\$ 93.4$ million at the end of June 2022 and only $\$ 76.6$ million at the end of 2021. The significant asset growth in 2022 has been primarily due to growth in our portfolio loans and deposits as noted below.
- Achieving consolidated net income of $\$ 503 \mathrm{k}$ for the third quarter of 2022 despite the downturn in Mortgage Banking due to recent rate increases. This compares to the $\$ 715 \mathrm{k}$ earned in the second quarter and the $\$ 546 \mathrm{k}$ earned during the first quarter of 2022. United Trust Bank has now had 18 consecutive months of profitability, and has earned $\$ 1.764$ million year to date in 2022 compared to $\$ 960 \mathrm{k}$ for the first three quarters of 2021.
- Despite the turmoil in the Mortgage industry, we still processed $\$ 135$ million in mortgage loans during the third quarter 2022, down from the $\$ 177$ million last quarter. As reflective of the industry, we had processed $\$ 266$ million in mortgage loans during the robust third quarter of 2021.
- To offset the decline experienced with our Mortgage Loans Held for Sale, we achieved significant growth of $\$ 13.6$ million in portfolio loans during the third quarter in our Community Bank. This followed growth of $\$ 18.6$ million in the second quarter. This growth has been fueled by a new program generating specific 1-4 Family Residential Portfolio Loans in the purchase segment of the business.
- Continued deposit growth as Deposits climbed to $\$ 80.9$ million at September 30, 2022, up from $\$ 75.5$ million at the end of June 2022 and $\$ 64.7$ million at the end of 2021.
- Growth in net interest income from $\$ 485 \mathrm{~K}$ in the first quarter of 2022 to $\$ 660 \mathrm{k}$ in the second quarter of 2022, and now $\$ 869 \mathrm{k}$ for the third quarter due to loan growth discussed above.

The portfolio loan and organic deposit growth mentioned above is a testament to our service to our local customer base in our Palos Heights branch footprint. Our deposit growth this year has been highlighted by over $\$ 8.0$ million in DDA growth. We have supplemented that local growth by expanding our offerings of prime jumbo mortgages in our Southeast market.

Our Mortgage team funded $\$ 124$ million in loan originations in the third quarter for the Bank, along with $\$ 11$ million in brokered loans. As rates have increased dramatically since the second quarter of 2022, both United Trust Bank and the mortgage banking industry are seeing a deacceleration in production and a dislocation of margins. Our Mortgage Banking Team has taken steps to modify expenses and manage through this dislocation.

Our Tier 1 Leverage Ratio as of September 30, 2022 is at $12.10 \%$, down from $12.67 \%$ at June 30, 2022 due only to the strong asset growth as discussed above. Likewise, our Total Risk Based Capital Ratio was $21.41 \%$ at the end of the third quarter, down from $23.67 \%$ at the end of the second quarter. Prior to this quarter, these ratios had consistently increased throughout 2021 and 2022 as we put more distance

12330 South Harlem Avenue • Palos Heights, IL 60463 • (708) 728-9900 • (708) 728-9270
between our bank's capital ratios and the required minimum 8.00\% Tier 1 Leverage Ratio and 12.00\% Total Risk Based Capital Ratio.

We provided a strong $\$ 61 \mathrm{k}$ provision to the Allowance for Loan Losses during the third quarter of 2022 for a year-to-date total provision of $\$ 144 \mathrm{k}$. Despite the strong portfolio loan growth, we were able to maintain an Allowance for Loan Losses as a percentage of loans of $0.72 \%$ at September 30, 2022. Our ratio at the end of the third quarter is actually $0.85 \%$ when also excluding pending Participation Loan sales. Our Allowance for Loan Losses as a percentage of Loans ended 2021 at $1.04 \%$ prior to all of the current year loan growth. We have had no loan charge offs during 2022, and we continue to maintain excellent credit quality. Our Texas ratio has continually and significantly declined since 2020, and at September 30, 2022 stood at $1.21 \%$, down from $5.57 \%$ one year ago.

To summarize the continued improved performance at United Trust, here is a chart comparing our consolidated key operating ratios for 2022 to our annual performance in 2021:

|  | 3rd Qtr 2022 | YTD 2022 | Year 2021 |
| :---: | :---: | :---: | :---: |
| Tier 1 Leverage (EOP) | 12.10\% | 12.10\% | 9.74\% |
| Total Risk Based Capital (EOP) | 21.41\% | 21.41\% | 20.06\% |
| Return on Assets (ROA) | 1.81\% | 2.65\% | 2.40\% |
| Return on Equity (ROE) | 15.88\% | 24.21\% | 24.13\% |
| ALLL (excluding LHFS) | 0.72\% | 0.72\% | 1.04\% |
| Net Interest Margin | 3.68\% | 3.37\% | 2.90\% |
| Efficiency Ratio | 91.40\% | 92.26\% | 94.80\% |
| Liquidity Ratio (Deposit \& Borrowings) | 18.91\% | 18.91\% | 28.44\% |

Additional support for our strong performance can also be found in the graphs and financial statements presented below. We believe that the remainder of 2022 will bring even more success to United Trust and our customers. We appreciate you as a customer, and we will continue to strive to meet all of your banking needs. We will also continue to increase the value to our shareholders, as our book value per share for United Bancorp, Inc. has increased to $\$ 1.00$ per share at September 30, 2022, up from $\$ 0.81$ per share at December 31, 2021.

Best Regards,

Charles K. Wagner,
President and CEO



Total Deposits



Total Capital


United Trust Bank
Balance Sheet

Assets
Cash \& Due
Securities
Mortgage-Backed Securities
Gross Unrealized AFS G/L
Total Securities
Loans
Commercial
Real Estate
Commercial
Residential
Mortgage Loans HFS
Total Real Estate
Consumer
Nonaccrual Loans
Other Loans
Total Loans
Loan Loss Reserve
Net Loans and Leases
Fixed Assets
OREO
Equity Securities
Other Assets
Total Assets

## Liabilities

Demand Deposits
Interest Bearing Deposits
NOW Accounts
Money Market Accounts
Savings
Time Deposits
CD's > 250K
CD's 100K-250K
CDs $<100 \mathrm{~K}$
Total Time Deposits
Total Interest Bearing Deposits
Total Deposits
Borrowed Funds
Other Liabilities
Total Liabilities

## Capital

Common Stock
Undivided Profit
Current Earnings
Net Unrealized AFS G/L
Total Capital
Total Liabilities \& Capital

September 30, 2022

| 17,170 | 30,136 |
| :---: | :---: |
| 41 | 53 |
| 0 | 1 |
| 41 | 54 |
| 1684 | 752 |
| 11,911 | 14,075 |
| 54,598 | 15,547 |
| 14,937 | 15,430 |
| 81,446 | 45,052 |
| 563 | 456 |
| 140 | 177 |
| (179) | (562) |
| 83,654 | 45,875 |
| (493) | (330) |
| 83,161 | 45,545 |
| 2,757 | 2,735 |
| 0 | 214 |
| 455 | 185 |
| 1301 | 854 |
| 104,884 | 79,722 |


| 23,006 | 13,240 |
| :---: | :---: |
| 2,124 | 1,859 |
| 10,217 | 6,362 |
| 1,214 | 1,044 |
| 3,425 | 3,722 |
| 32,146 | 34,995 |
| 8,774 | 6,347 |
| 44,344 | 45,062 |
| 57,899 | 54,327 |
| 80,904 | 67,567 |
| 10,100 | 2,600 |
| 1,971 | 2,448 |
| 92,976 | 72,617 |
| 23,167 | 23,167 |
| $(13,024)$ | $(17,022)$ |
| 1764 | 960 |
| 0 | 1 |
| 11,908 | 7,106 |
| 104,884 | 79,722 |

United Trust Bank-Income Statement

## Interest Income

Cash \& Due
Securities

| Mortgage-Backed Securities | 282 |
| :--- | ---: |
| Loans |  |
| $\quad$ Commercial | 35,179 |
| Real Estate | 977,202 |
| Consumer | 6,480 |
| Other Loans | - |
| Total Loans | $1,018,861$ |
| Equity Securities | 1,719 |
| Total Interest Income | $\mathbf{1 , 0 9 9 , 4 6 5}$ |

Interest Expense
Interest Bearing Deposits
NOW Accounts
Money Market Accounts
Savings
Time Deposits
Total Deposits
Borrowed Funds
Total Interest Expense
Net Interest Income
Loan Loss Provision
Net Interest Income after Provision
Non-Interest Income
Service Charges
Fee Income
Loan Fees (Not in NIM)
Brokered Fee Income
Gain on Sale Mortgage Loans
Other Fee Income
Total Fee Income
Other Income
Total Non-Interest Income
Non-Interest Expense
Employee
Occupancy
Equipment Expense
Data Processing
Gain/Loss on sale of assets
Professional Fees
Marketing
Other Employee Expense
Loan Expense
Other Expense
Total Non-Interest Expense
Operating Income
Federal Tax
State Tax
Net Income

3rd Quarter 2022
3rd Quarter 2021

| 7,872 |
| ---: |
| 121 |
| 21,836 |
| 500,574 |
| 5,949 |
| $(4,767)$ |
| 523,592 |
| 1,756 |
| $\mathbf{5 3 3}, \mathbf{3 4 1}$ |



| 9,819 | 9,912 |
| ---: | ---: |
|  |  |
| 41,921 | 5,312 |
| 195,487 | $1,011,410$ |
| $5,883,406$ | $10,186,895$ |
| 125,166 | 2,895 |
| 245,980 | $11,206,510$ |
| 39,583 | 21,621 |
| $\mathbf{6 , 2 9 5 , 3 8 2}$ | $\mathbf{1 1 , 2 3 8 , 0 4 5}$ |


| $\mathbf{6 , 2 9 5 , 3 8 2}$ | $\mathbf{1 1 , 2 3 8 , 0 4 5}$ |
| ---: | ---: |
| $3,873,512$ | $7,498,104$ |
| 281,460 | 264,049 |
| 207,858 | 236,963 |
| 66,688 | 54,219 |
| 0 | 21,350 |
| 63,387 | 67,986 |
| $1,429,428$ | $1,902,522$ |
| 38,779 | 86,203 |
| 498,102 | 684,249 |
| 95,801 | 206,677 |
| $\mathbf{6 , 5 5 5 , 0 1 5}$ | $\mathbf{1 1 , 0 2 2 , 3 2 3}$ |
|  | 653,005 |
| 0 | 0 |
| 45,000 | 0 |
| $\mathbf{5 0 3 , 2 2 2}$ | $\mathbf{6 5 3 , 0 0 5}$ |

Year To Date 2022

| 134,202 |
| ---: |
| 538 |
|  |
| 85,858 |
| $2,186,603$ |
| 17,835 |
| $(3,728)$ |
| $2,286,568$ |
| 4,813 |
| $\mathbf{2 , 4 2 6 , 1 1 7}$ |


| 2,799 |
| ---: |
| 37,290 |
| 930 |
| 224,008 |
| 265,027 |
| 146,930 |
| 411,959 |
| $2,014,158$ |
| 144,474 |
| $1,869,684$ |


| 23,553 |
| ---: |
|  |
| 85,086 |
| $1,164,604$ |
| $22,429,802$ |
| 215,011 |
| $23,894,500$ |
| 88,355 |
| $\mathbf{2 4 , 0 0 6 , 4 1 2}$ |


| 29,766 |
| ---: |
|  |
| 28,142 |
| $3,178,212$ |
| $15,874,850$ |
| 10,372 |
| $19,091,580$ |
| 39,935 |
| $\mathbf{1 9 , 1 6 1 , 2 7 7}$ |


| $14,687,527$ | $13,406,916$ |  |
| ---: | ---: | ---: |
| 782,195 | 578,592 |  |
| 677,069 | 470,709 |  |
| 196,641 | 142,363 |  |
| 0 | 40,880 |  |
| 197,488 | 170,239 |  |
| $5,313,590$ |  | $2,662,967$ |
| 124,953 |  | 151,190 |
| $1,612,209$ |  | $1,213,502$ |
| 415,579 |  | 439,961 |
| $\mathbf{2 4 , 0 0 7 , 2 5 1}$ |  | $\mathbf{1 9 , 2 7 7 , 3 1 8}$ |
|  | 959,967 |  |
|  |  | 0 |
| $1,868,845$ | 0 |  |
| $1,764,595$ |  |  |

The second quarter of 2022 saw United Trust Bank continue to sustain the strong level of profitability established in the last half of 2021 and carried forward to the first quarter of 2022. This was achieved despite the downturn in the economy we are starting to experience. Our team worked together this quarter to accomplish many noteworthy accomplishments including:

- Growth in Assets to $\$ 93.4$ million at June 30, 2022. This compares to $\$ 76.6$ million at the end of 2021 and $\$ 84.7$ million at March 31, 2022. The solid asset growth has been primarily due to growth in portfolio loans and deposits as noted below.
- Achieving consolidated net income of $\$ 715 \mathrm{k}$ for the second quarter of 2022 , up from the $\$ 546 \mathrm{k}$ earned during the first quarter of 2022 and the $\$ 407 \mathrm{k}$ earned during the second quarter of 2021. United Trust Bank has now had 15 consecutive months of profitability beginning in April 2021.
- Despite the turmoil in the Mortgage industry, we still processed \$177 million in mortgage loans during the second quarter 2022, down from the $\$ 215$ million last quarter, and down only $17 \%$ from the $\$ 207$ million for the same period in 2021.
- Significant growth of $\$ 18.6$ million in portfolio loans during the second quarter in our Community Bank. This growth has been fueled by a new program generating specific 1-4 Family Residential Portfolio Loans.
- Continued organic deposit growth as Deposits climbed to $\$ 75.5$ million at June 30, 2022, up from the $\$ 64.7$ million at the end of 2021 and $\$ 72.0$ million at March $31,2022$.
- Growth in net interest income from $\$ 485 \mathrm{~K}$ in the first quarter of 2022 to $\$ 660 \mathrm{k}$ in the second quarter of 2022 due to loan growth discussed above.

The portfolio loan and organic deposit growth mentioned above is a testament to our service to our local customer base in our Palos Heights branch footprint. We have supplemented that local growth by expanding our offerings of prime jumbo mortgages in our Southeast market. Our deposit customers love our Money Market and CD offerings, as evidenced by their solid growth.

Our Mortgage team funded $\$ 155$ million in loan originations in the second quarter for the Bank, along with $\$ 22$ million in brokered loans. As rates have increased dramatically during the second quarter of 2022 , the industry has seen a $35.5 \%$ overall decline in originations from last year, but our team has continued to thrive as we have shifted product mix quickly and made necessary adjustments to our operating environment. With the proactive changes made, we are positioned to continue the top-notch service to our customers we have been known for. The increasing rates have, however, positively affected interest income for the period the Bank holds the loans.

Our Tier 1 Leverage Ratio as of June 30, 2022 is now $12.67 \%$, up from $10.51 \%$ at March 31, 2022 due to strong second quarter earnings and a $\$ 2.45$ million capital infusion to the Bank from a senior debt borrowing by our holding company. Likewise, our Total Risk Based Capital Ratio was $23.67 \%$ at the end of the second quarter, up from $19.40 \%$ at the end of the first quarter. These ratios have consistently
increased throughout 2021 and 2022, as we put more distance between our bank's capital ratios and the required minimum $8.00 \%$ Tier 1 Leverage Ratio and $12.00 \%$ Total Risk Based Capital Ratio. Due to our strong earnings, we have bolstered our capital strength while continuing to grow the balance sheet.

We provided a strong \$53k provision to the Allowance for Loan Losses during the second quarter of 2022 for a year-to-date total provision of $\$ 83 k$. Despite the strong portfolio loan growth, we were able to maintain an Allowance for Loan Losses as a percentage of loans of $0.78 \%$ at June 30, 2022. Our Allowance for Loan Losses as a percentage of Loans ended 2021 at 1.04\%. (Both of these ratios exclude Loans Held for Sale---Our 6/30/22 ratio is $0.89 \%$ when also excluding pending Participations). We had no loan charge offs during the first or second quarter of 2022, and we continue to maintain excellent credit quality. Our Texas ratio has continually and significantly declined since 2020, and at June 30, 2022 stood at $4.28 \%$, down from $8.04 \%$ one year ago.

To summarize the continued improved performance at United Trust, here is a chart comparing our consolidated key operating ratios for the two quarters of 2022 to our annual performance in 2021:

|  | $\underline{\mathbf{2}^{\text {nd }} \mathbf{Q t r} \mathbf{2 0 2 2}}$ | $\mathbf{1}^{\text {st } \mathbf{Q t r ~ 2 0 2 2}}$ |  |
| :--- | :--- | :---: | :---: |
| Year 2021 |  |  |  |
| Tier 1 Leverage (EOP) | $12.67 \%$ | $10.51 \%$ | $9.74 \%$ |
| Total Risk Based Capital (EOP) | $23.67 \%$ | $19.40 \%$ | $20.06 \%$ |
| Return on Assets (ROA) | $3.18 \%$ | $2.80 \%$ | $2.40 \%$ |
| Return on Equity (ROE) | $29.41 \%$ | $27.17 \%$ | $24.13 \%$ |
| ALLL (excluding LHFS) | $0.78 \%$ | $1.04 \%$ | $1.04 \%$ |
| Net Interest Margin | $3.34 \%$ | $2.78 \%$ | $2.90 \%$ |
| Efficiency Ratio | $90.70 \%$ | $94.04 \%$ | $94.80 \%$ |
| Liquidity Ratio (Deposit \& Borrowings) | $15.62 \%$ | $32.35 \%$ | $28.44 \%$ |

Additional support for our strong performance can also be found in the graphs and financial statements presented below. We believe that the remainder of 2022 will bring even more success to United Trust and our customers. We appreciate you as a customer, and we will continue to strive to meet all of your banking needs. We will also continue to increase the value to our shareholders, as our book value per share for United Bancorp, Inc. has increased to $\$ 0.95$ per share at June 30,2022 , up from $\$ 0.81$ per share at December 31, 2021.

Best Regards,
Charles K. Wagner
President and CEO



Total Deposits


Current Earnings

$■$ Current Earnings - Budget $\quad$ Current Earnings - Actual

Total Capital


|  | June 30,2022 | June 30, 2021 |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash \& Due | 12,424 | 15,048 |
| Securities |  |  |
| Mortgage-Backed Securities | 43 | 57 |
| Other Securities | 0 | 0 |
| Gross Unrealized AFS G/L | 0 | 1 |
| Total Securities | 43 | 58 |
| Loans |  |  |
| Commercial | 1971 | 722 |
| Real Estate |  |  |
| Commercial | 12,017 | 12,940 |
| Residential | 40,149 | 13,993 |
| Mortgage Loans HFS | 21,736 | 30,889 |
| Total Real Estate | 73,092 | 57,821 |
| Consumer | 469 | 459 |
| Nonaccrual Loans | 468 | 215 |
| Other Loans | 49 | 63 |
| Total Loans | 76,859 | 59,280 |
| Loan Loss Reserve | -432 | -300 |
| Net Loans and Leases | 76,427 | 58,980 |
| Fixed Assets | 2,778 | 2,601 |
| OREO | 0 | 302 |
| Equity Securities | 196 | 185 |
| Other Assets | 1572 | 720 |
| Total Assets | 93,440 | 77,895 |
| Liabilities |  |  |
| Demand Deposits | 22,518 | 13,732 |
| Interest Bearing Deposits |  |  |
| NOW Accounts | 2,987 | 2,152 |
| Money Market Accounts | 10,065 | 5,205 |
| Savings | 1,401 | 1,026 |
| Time Deposits |  |  |
| CD's > 250K | 1,528 | 6,000 |
| CD's 100K-250K | 29,042 | 32,804 |
| CDs < 100K | 7,935 | 5,257 |
| Total Time Deposits | 38,506 | 44,062 |
| Other Int. Bearing Deposits | 0 | 0 |
| Total Interest Bearing Deposits | 52,959 | 31,072 |
| Total Deposits | 75,476 | 66,177 |
| Fed Funds Purchased | 0 | 0 |
| Borrowed Funds |  |  |
| Other Borrowed Funds | 4,350 | 3,850 |
| Other Liabilities | 2,209 | 1,417 |
| Total Liabilities | 82,035 | 71,443 |
| Capital |  |  |
| Common Stock | 23,167 | 23,167 |
| Undivided Profit | -13,024 | -17,022 |
| Current Earnings | 1261 | 307 |
| Net Unrealized AFS G/L | 0 | 1 |
| Total Capital | 11,405 | 6,453 |
| Total Liabilities \& Capital | 93,440 | 77,895 |


|  | United Trust Bank Income Statement |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $2^{\text {nd }}$ Quarter 2022 | $2^{\text {nd }}$ Quarter 2021 | YTD June 2022 | YTD June 2021 |
| Interest Income |  |  |  |  |
| Cash \& Due | 47,004 | 2,743 | 55,600 | 4,459 |
| Securities |  |  |  |  |
| Mortgage-Backed Securities | 154 | 135 | 256 | 284 |
| Loans |  |  |  |  |
| Commercial | 28,210 | 21,641 | 50,679 | 37,051 |
| Real Estate | 685,491 | 402,760 | 1,209,395 | 706,403 |
| Consumer | 5,704 | 6,535 | 11,355 | 12,550 |
| Other Loans | 0 | -4,554 | -3,728 | -5,856 |
| Total Loans | 719,405 | 426,382 | 1,267,701 | 750,148 |
| Equity Securities | 1,499 | 1,315 | 3,094 | 2,656 |
| Total Interest Income | 768,063 | 430,573 | 1,326,652 | 757,546 |
| Interest Expense |  |  |  |  |
| Interest Bearing Deposits |  |  |  |  |
| NOW Accounts | 1,009 | 821 | 1,821 | 1,526 |
| Money Market Accounts | 12,348 | 3,708 | 22,059 | 6,590 |
| Savings | 331 | 267 | 603 | 531 |
| Time Deposits | 67,204 | 47,023 | 123,413 | 81,940 |
| Total Deposits | 80,892 | 51,819 | 147,896 | 90,587 |
| Fed Funds Purchased | 0 | 0 | 0 | 0 |
| Borrowed Funds | 0 | 0 | 0 | 0 |
| Other Borrowed Funds | 26,787 | 4,309 | 33,711 | 7,234 |
| Total Interest Expense | 107,677 | 56,128 | 181,608 | 97,820 |
| Net Interest Income | 660,386 | 374,445 | 1,145,044 | 659,726 |
| Loan Loss Provision | 53,393 | 15,000 | 83,215 | 21,000 |
| Net Interest Income after Provision | 606,993 | 359,445 | 1,061,829 | 638,726 |
| Non-Interest Income |  |  |  |  |
| Service Charges | 7,815 | 6,016 | 13,734 | 19,854 |
| Fee Income |  |  |  |  |
| Loan Fees (Not in NIM) | 28,507 | -229,510 | 43,165 | 22,829 |
| Brokered Fee Income | 452,370 | 1,181,115 | 969,117 | 216,683 |
| Gain on Sale Mortgage Loans | 7,203,736 | 5,376,066 | 16,546,396 | 5,687,956 |
| Other Fee Income | 85,971 | 4,208 | 89,846 | 1,980,427 |
| Total Fee Income | 7,770,586 | 6,331,881 | 17,648,520 | 7,885,066 |
| Other Income | 26,442 | 8,609 | 48,772 | 18,313 |
| Total Non-Interest Income | 7,804,841 | 6,346,504 | 17,711,030 | 7,923,231 |
| Non-Interest Expense |  |  |  |  |
| Employee | 4,366,531 | 4,424,363 | 10,814,015 | 5,908,812 |
| Occupancy | 253,078 | 219,405 | 500,735 | 314,543 |
| Equipment Expense | 254,260 | 154,457 | 469,211 | 233,745 |
| Data Processing | 71,975 | 57,455 | 129,954 | 88,144 |
| Gain/Loss on sale of assets | 0 | 19,530 | 0 | 19,530 |
| Professional Fees | 67,397 | 58,848 | 134,101 | 102,253 |
| Marketing | 1,937,927 | 730,827 | 3,884,162 | 760,445 |
| Other Employee Expense | 59,359 | 38,769 | 86,173 | 64,987 |
| Loan Expense | 519,041 | 443,066 | 1,114,107 | 529,253 |
| Other Expense | 149,162 | 152,212 | 319,778 | 233,284 |
| Total Non-Interest Expense | 7,678,729 | 6,298,931 | 17,452,236 | 8,254,995 |
| Operating Income | 733,105 | 407,017 | 1,320,623 | 306,962 |
| Federal Tax | 0 | 0 | 0 | 0 |
| State Tax | 18,000 | 0 | 59,250 | 0 |
| Net Income | 715,105 | 407,017 | 1,261,373 | 306,962 |

## UNITED TRUST BANK <br> AMERICA'S COMMUNITY LENDER

The first quarter of 2022 saw United Trust Bank continue to sustain the strong level of profitability established in the last half of 2021. Our team worked together this quarter to accomplish many noteworthy accomplishments including:

- Growth in Assets from $\$ 76.6$ million at the end of 2021 to $\$ 84.7$ million at March 31, 2022.
- Achieving consolidated net income of $\$ 546 \mathrm{k}$ for the first quarter of 2022. This compares to a loss of $\$(100 K)$ for the first quarter of 2021. United Trust Bank has now had 12 consecutive months of profitability beginning in April 2021.
- We processed $\$ 215$ million in mortgage loans during the first quarter 2022, up over the $\$ 56$ million for the same period in 2021.
- Growth of $\$ 3.0$ million in portfolio loans during the first quarter out of our Community Bank.
- Organic deposit growth of $\$ 6.7$ million during the first quarter from our branch operation.

The true winners this quarter, however, were our Banking and Mortgage customers who were the backbone of our success as an organization. We have many success stories of clients whom we assisted in meeting their goals, whether that be with their Savings account, Certificate of Deposit, new Mortgage Loan or other banking service.

Our Mortgage team funded $\$ 189$ million in loan originations in the first quarter for the Bank, along with $\$ 26$ million in brokered loans. Only a year ago, we were just starting the United Trust mortgage business. As rates have increased in 2022, the industry has seen a $30 \%$ decline in production from last year, but our team has continued to thrive as we have shifted product mix quickly and experiencing increased margins over last year. With the new product mix focus, we believe we can match or exceed last year's $2^{\text {nd }}$ quarter volume. The increasing rates have also positively affected interest income for the period the Bank holds the loans. The Mortgage team has grown in size to 95 employees, and we now operate with 7 offices in 4 states.

The portfolio loan and organic deposit growth mentioned above is a testament to our service to our local customer base in our Palos Heights branch footprint. We have supplemented that local growth by expanding our offerings of prime jumbo mortgages in our Southeast market. Our deposit customers love our Money Market and CD offerings, as evidenced by their solid growth.

Our Tier 1 Leverage Ratio as of March 31, 2022 grew to $10.51 \%$ from the $9.74 \%$ at December 31, 2021. Likewise, our Total Risk Based Capital Ratio was $20.52 \%$ at the end of the first quarter, up over the $20.06 \%$ at the end of 2021. These ratios have consistently increased throughout 2021 and 2022, as we put more distance between our bank's capital ratios and the required minimum 8.00\% Tier 1 Leverage Ratio and $12.00 \%$ Total Risk Based Capital Ratio. Due to our earnings, we have bolstered our capital strength while continuing to grow the balance sheet.

12330 South Harlem Avenue • Palos Heights, IL 60463 • (708) 728-9900 • (708) 728-9270

We provided strong provisions to the Allowance for Loan Losses during the first quarter of 2022 and, despite the strong portfolio loan growth, we were able to maintain an Allowance for Loan Losses as a percentage of loans of $1.04 \%$ at March 31, 2022. Our Allowance for Loan Losses as a percentage of Loans (excluding LHFS) also ended 2021 at 1.04\%. We had no loan charge offs during the first quarter of 2022, and we continue to maintain excellent credit quality. Our Texas ratio has continually and significantly declined since 2020, and at March 31, 2022 stood at 4.58\%, down from $9.09 \%$ on year ago.

To summarize the continued improved performance at United Trust, here is a chart comparing our consolidated key operating ratios for the first quarter of 2022 to our annual performance in 2021:

|  | $\underline{\mathbf{1}^{\text {st }} \text { Qtr 2022 }}$ |  |
| :--- | :--- | :---: |
| Year 2021 |  |  |
| Tier 1 Leverage (EOP) | $10.51 \%$ | $9.74 \%$ |
| Total Risk Based Capital (EOP) | $20.52 \%$ | $20.06 \%$ |
| Return on Assets (ROA) | $2.80 \%$ | $2.40 \%$ |
| Return on Equity (ROE) | $27.17 \%$ | $24.13 \%$ |
| ALLL (excluding.LHFS) (EOP) | $1.04 \%$ | $1.04 \%$ |
| Net Interest Margin | $2.78 \%$ | $2.90 \%$ |
| Efficiency Ratio | $94.04 \%$ | $94.80 \%$ |
| Liquidity Ratio (Deposit \& Borrowings) | $32.35 \%$ | $28.44 \%$ |

Additional support for our strong performance can also be found in the graphs and financial statements presented below. We believe that the remainder of 2022 will bring even more success to United Trust and our customers. We appreciate you as a customer, and we will continue to strive to meet all of your banking needs. We will also continue to increase the value to our shareholders.

Best Regards,

Charles K. Wagner
President and CEO





LENDER

| Capital Ratios |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24.00\% |  |  |  |  |  |  |  |
| 18.00\% |  |  |  |  |  |  |  |
| 12.00\% |  |  |  |  |  |  |  |
| 6.00\% |  |  |  |  |  |  |  |
| 0.00\% | Mar-21 | Jun-21 | Sep-21 | Dec-21 | Jan-22 | Feb-22 | 22-Mar |
| $\square$ Budget Tier 1 Leverage Ratio | 15.50\% | 14.50\% | 13.84\% | 13.32\% | 9.77\% | 10.06\% | 10.34\% |
| $\square$ Budget Tier 1 Capital Ratio | 18.21\% | 17.07\% | 15.95\% | 19.03\% | 17.00\% | 17.51\% | 17.99\% |
| - Budget Total Risk Based | 18.97\% | 17.79\% | 16.62\% | 19.82\% | 17.77\% | 18.30\% | 18.81\% |
| - OCC Leverage Ratio | 8.00\% | 8.00\% | 8.00\% | 8.00\% | 8.00\% | 8.00\% | 8.00\% |
| - OCC Total Risk Based | 12.00\% | 12.00\% | 12.00\% | 12.00\% | 12.00\% | 12.00\% | 12.00\% |
| ——Actual Tier 1 Leverage Ratio | 14.65\% | 10.51\% | 9.26\% | 9.74\% | 10.24\% | 10.42\% | 10.51\% |
| - Actual Tier 1 Capital Ratio | 22.46\% | 15.20\% | 20.14\% | 19.19\% | 19.23\% | 19.57\% | 19.62\% |
| $\longrightarrow$ Actual Total Risk Based | 23.53\% | 15.90\% | 21.07\% | 20.06\% | 20.09\% | 20.44\% | 20.52\% |
|  Budget Tier 1 Leverage Ratio Budget Tier 1 Capital Ratio <br> Occ Leverage Ratio Octal Risk Based Budget Total Risk Based <br> Actual Tier 1 Capital Ratio Actual Tier 1 Leverage Ratio  |  |  |  |  |  |  |  |

Member

| United Trust Bank Balance Sheet |  |  |
| :---: | :---: | :---: |
|  | Actual <br> Mar '22 | Actual <br> Mar '21 |
| Assets |  |  |
| Cash \& Due | 23,753 | 9,398 |
| Securities |  |  |
| Mortgage-Backed Securities | 45 | 59 |
| Other Securities | 0 | 0 |
| Gross Unrealized AFS G/L | 0 | 1 |
| Total Securities | 45 | 60 |
| Loans |  |  |
| Commercial | 957 | 733 |
| Real Estate |  |  |
| Commercial | 12,736 | 11,997 |
| Residential | 22,207 | 12,927 |
| Mortgage Loans HFS | 20,775 | 7,273 |
| Total Real Estate | 55,719 | 32,196 |
| Consumer | 452 | 467 |
| Nonaccrual Loans | 179 | 208 |
| Other Loans | -7 | -39 |
| Total Loans | 57,300 | 33,565 |
| Loan Loss Reserve | -379 | -285 |
| Net Loans and Leases | 56,921 | 33,280 |
| Fixed Assets | 2,780 | 2,477 |
| OREO | 206 | 322 |
| Equity Securities | 185 | 159 |
| Other Assets | 836 | 441 |
| Total Assets | 84,726 | 46,137 |
| Liabilities |  |  |
| Demand Deposits | 17,018 | 7,233 |
| Interest Bearing Deposits |  |  |
| NOW Accounts | 2,202 | 1,277 |
| Money Market Accounts | 12,243 | 3,098 |
| Savings | 1,277 | 1,084 |
| Time Deposits |  |  |
| CD's > 250K | 1,225 | 453 |
| CD's 100K-250K | 29,996 | 20,194 |
| CDs < 100K | 8,004 | 4,965 |
| Total Time Deposits | 39,225 | 25,613 |
| Other Int. Bearing Deposits | 0 | 0 |
| Total Interest Bearing Deposits | 54,947 | 31,072 |
| Total Deposits | 71,965 | 38,305 |
| Fed Funds Purchased | 0 | 0 |
| Borrowed Funds |  |  |
| Other Borrowed Funds | 1,600 | 1,600 |
| Other Liabilities | 2,921 | 286 |
| Total Liabilities | 76,486 | 40,191 |
| Capital |  |  |
| Common Stock | 23,167 | 23,067 |
| Undivided Profit | -15,474 | -17,022 |
| Current Earnings | 546 | -100 |
| Net Unrealized AFS G/L | 0 | 1 |
| Total Capital | 8,240 | 5,946 |
| Total Liabilities \& Capital | 84,726 | 46,137 |


|  | United Trust Bank Income Statement |  |
| :---: | :---: | :---: |
|  | Actual Jan '22-Mar '22 | Actual Jan '21-Mar '21 |
| Interest Income |  |  |
| Cash \& Due | 8,596 | 1,716 |
| Securities |  |  |
| Mortgage-Backed Securities | 102 | 149 |
| Loans |  |  |
| Commercial | 22,469 | 15,410 |
| Real Estate | 523,902 | 303,644 |
| Consumer | 5,651 | 6,015 |
| Other Loans | -3,728 | -1,302 |
| Total Loans | 548,294 | 323,767 |
| Equity Securities | 1,595 | 1,340 |
| Total Interest Income | 558,589 | 326,973 |
| Interest Expense |  |  |
| Interest Bearing Deposits |  |  |
| NOW Accounts | 812 | 706 |
| Money Market Accounts | 9,712 | 2,882 |
| Savings | 272 | 264 |
| Time Deposits | 56,210 | 34,914 |
| Total Deposits | 67,006 | 38,766 |
| Fed Funds Purchased | 0 | 0 |
| Borrowed Funds | 0 | 0 |
| Other Borrowed Funds | 6,924 | 2,924 |
| Total Interest Expense | 73,931 | 41,691 |
| Net Interest Income | 484,658 | 285,281 |
| Loan Loss Provision | 29,822 | 6,000 |
| Net Interest Income after Provision | 454,836 | 279,281 |
| Non-Interest Income |  |  |
| Service Charges | 5,920 | 13,838 |
| Fee Income |  |  |
| Loan Fees (Not in NIM) | 14,657 | 12,624 |
| Brokered Fee Income | 516,747 | 985,687 |
| Gain on Sale Mortgage Loans | 9,342,660 | 72,175 |
| Other Fee Income | 3,874 | 242,984 |
| Total Fee Income | 9,877,939 | 1,553,184 |
| Other Income | 22,331 | 9,704 |
| Total Non-Interest Income | 9,906,189 | 1,576,727 |
| Non-Interest Expense |  |  |
| Employee | 6,447,484 | 1,484,449 |
| Occupancy | 247,657 | 95,137 |
| Equipment Expense | 214,952 | 79,288 |
| Data Processing | 57,979 | 30,689 |
| Gain/Loss on sale of assets | 0 | 0 |
| Professional Fees | 66,704 | 43,405 |
| Marketing | 1,946,235 | 29,619 |
| Other Employee Expense | 26,815 | 26,218 |
| Loan Expense | 595,066 | 86,187 |
| Other Expense | 170,616 | 81,072 |
| Total Non-Interest Expense | 9,773,507 | 1,956,064 |
| Operating Income | 587,518 | -100,056 |
| Federal Tax | 0 | 0 |
| State Tax | 41,250 | 0 |
| Net Income | 546,268 | -100,056 |

# UNITED BANCORP, INC. AND SUBSIDIARY 

## CONSOLIDATED FINANCIAL REPORT

DECEMBER 31, 2021

## CONTENTS

Page
INDEPENDENT AUDITOR'S REPORT ..... 1-2
CONSOLIDATED FINANCIAL STATEMENTS
Consolidated balance sheets ..... 3
Consolidated statements of operations ..... 4
Consolidated statements of comprehensive income (loss) ..... 5
Consolidated statements of changes in stockholders' equity ..... 6
Consolidated statements of cash flows ..... 7
Notes to consolidated financial statements ..... 8-31
INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION ..... 32
SUPPLEMENTARY INFORMATION
Consolidating balance sheet ..... 33
Consolidating statement of operations ..... 34

CPAs \& ADVISORS

# INDEPENDENT AUDITOR'S REPORT 

To the Board of Directors<br>United Bancorp, Inc. and Subsidiary<br>Palos Heights, Illinois

We have audited the accompanying consolidated financial statements of United Bancorp, Inc. and Subsidiary (the Company), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of operations, comprehensive income (loss), changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated statements referred to above present fairly, in all material respects, the financial position of United Bancorp, Inc. and Subsidiary as of December 31, 2021 and 2020, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Bancorp, Inc. and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Bancorp, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepting auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Bancorp, Inc. and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Bancorp, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## Mauldin : firkins, LRE

Chattanooga, Tennessee
September 1, 2022
\&JENKINS

## UNITED BANCORP, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS December 31, 2021 and 2020

|  |  | 2021 |  | 2020 |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 3,638,945 | \$ | 1,274,628 |
| Interest-bearing deposits at other financial institutions |  | 15,164,956 |  | 10,240,304 |
| Total cash and cash equivalents |  | 18,803,901 |  | 11,514,932 |
| Securities available for sale |  | 50,927 |  | 65,691 |
| Federal Home Loan Bank stock, at cost |  | 184,500 |  | 158,625 |
| Loans held for sale |  | 20,901,881 |  | - |
| Loans, net of allowance for loan losses |  | 32,943,116 |  | 24,477,530 |
| Premises and equipment, net |  | 2,716,771 |  | 2,498,547 |
| Foreclosed real estate |  | 198,468 |  | 308,854 |
| Accrued interest receivable |  | 107,538 |  | 105,213 |
| Other assets |  | 658,217 |  | 97,322 |
| Total assets | \$ | 76,565,319 | \$ | 39,226,714 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | 14,900,418 | \$ | 11,364,360 |
| Interest-bearing demand deposits |  | 8,983,447 |  | 4,386,832 |
| Savings |  | 1,054,914 |  | 1,255,951 |
| Time deposits |  | 39,646,333 |  | 14,325,150 |
| Total deposits |  | 64,585,112 |  | 31,332,293 |
| Advances from Federal Home Loan Bank |  | 1,600,000 |  | 1,600,000 |
| Accrued interest payable |  | 21,796 |  | 14,415 |
| Other liabilities |  | 2,548,847 |  | 182,535 |
| Total liabilities |  | 68,755,755 |  | 33,129,243 |
| Commitments and contingencies (Note 10) |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Series B convertible preferred stock, no par value; 200 shares authorized; 10 shares issued and outstanding, liquidation preference $\$ 10,000$ per share$100,000$$100,000$ |  |  |  |  |
| Series C convertible preferred stock, no par value; 400 shares authorized; 70 shares issued and outstanding, liquidation preference $\$ 10,000$ per share |  | 700,000 |  | 700,000 |
| Class A common stock, no par value; $19,965,000$ shares authorized; $8,655,687$ and $8,366,400$ shares issued and outstanding as of 2021 and 2020, respectively |  | 16,177,120 |  | 15,974,619 |
| Additional paid-in capital |  | 7,730,647 |  | 7,730,647 |
| Accumulated deficit |  | $(16,898,682)$ |  | $(18,408,492)$ |
| Accumulated other comprehensive income |  | 479 |  | 697 |
| Total stockholders' equity |  | 7,809,564 |  | 6,097,471 |
| Total liabilities and stockholders' equity | \$ | 76,565,319 | \$ | 39,226,714 |

The Notes to Consolidated Financial Statements are an integral part of these statements.

## UNITED BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF OPERATIONS Years Ended December 31, 2021 and 2020

|  | 2021 |  | 2020 |
| :---: | :---: | :---: | :---: |
| INTEREST INCOME |  |  |  |
| Interest and fees on loans | \$ | 1,864,338 | \$ 1,111,206 |
| Interest on investment securities |  | 6,707 | 13,701 |
| Interest on deposits at other financial institutions |  | 20,555 | 13,104 |
| Total interest income |  | 1,891,600 | 1,138,011 |
| INTEREST EXPENSE |  | 235,151 | 204,601 |
| Net interest income |  | 1,656,449 | 933,410 |
| Provision for loan losses |  | 75,589 | 19,000 |
| Net interest income after provision for loan losses |  | 1,580,860 | 914,410 |
| NONINTEREST INCOME |  |  |  |
| Service charges on deposit accounts |  | 39,392 | 76,540 |
| Mortgage banking income, net |  | 2,759,943 | 280,637 |
| Other fees and income |  | 74,750 | 21,201 |
| Total noninterest income |  | 2,874,085 | 378,378 |
| NONINTEREST EXPENSES |  |  |  |
| Salaries and employee benefits |  | 1,433,927 | 1,019,553 |
| Occupancy |  | 199,989 | 140,504 |
| Depreciation |  | 110,430 | 120,381 |
| Data processing |  | 153,019 | 97,205 |
| Marketing and advertising |  | 39,384 | 8,627 |
| Professional fees |  | 186,097 | 350,340 |
| FDIC insurance and regulatory fees |  | 150,240 | 85,202 |
| Federal reserve and correspondent fees |  | 37,015 | 26,450 |
| Foreclosed real estate (income) expenses, net |  | 88,978 | $(9,582)$ |
| Director's fees |  | 26,300 | 21,300 |
| Insurance |  | 18,255 | 21,424 |
| Other expenses |  | 501,501 | 290,344 |
| Total noninterest expenses |  | 2,945,135 | 2,171,748 |
| Income (loss) before income tax expense |  | 1,509,810 | $(878,960)$ |
| Income tax expense |  | - | - |
| Net income (loss) | \$ | 1,509,810 | \$ (878,960) |

The Notes to Consolidated Financial Statements are an integral part of these statements.

## UNITED BANCORP, INC. AND SUBSIDIARY <br> CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) Years Ended December 31, 2021 and 2020

2021\$ 1,509,810\$ $(878,960)$
Other comprehensive income (loss):Changes in net unrealized gains (losses) on securities available for sale(218)677
Total other comprehensive income (loss) ..... (218) ..... 677
Comprehensive income (loss) ..... $\$ 1,509,592$ ..... $\$(878,283)$The Notes to Consolidated Financial Statements are an integral part of these statements.

## UNITED BANCORP, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY Years Ended December 31, 2021 and 2020

|  | Total Stockholders' Equity | Preferred Stock |  | Common Stock |  | Additonal <br> Paid-In <br> Capital |  | $\begin{gathered} \text { Accumulated } \\ \text { Deficit } \\ \hline \end{gathered}$ | Accumulated <br> Other <br> Comprehensive <br> Income (Loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE, December 31, 2019 | \$ 2,835,516 | \$ | 800,000 | \$ | 11,834,381 | \$ | 7,730,647 | \$ $(17,529,532)$ | \$ | 20 |
| Issuance of common stock, net | 4,140,238 |  | - |  | 4,140,238 |  | - | - |  | - |
| Net loss | $(878,960)$ |  | - |  | - |  | - | $(878,960)$ |  | - |
| Other comprehensive income | 677 |  | - |  | - |  | - | - |  | 677 |
| BALANCE, December 31, 2020 | \$ 6,097,471 | \$ | 800,000 | \$ | 15,974,619 | \$ | 7,730,647 | \$ (18,408,492) | \$ | 697 |
| Issuance of common stock, net | 202,501 |  | - |  | 202,501 |  | - | - |  | - |
| Net income | 1,509,810 |  | - |  | - |  | - | 1,509,810 |  | - |
| Other comprehensive loss | (218) |  | - |  | - |  | - | - |  | (218) |
| BALANCE, December 31, 2021 | \$ 7,809,564 | \$ | 800,000 | \$ | 16,177,120 |  | 7,730,647 | \$ (16,898,682) | \$ | 479 |

The Notes to Consolidated Financial Statements are an integral part of these statements.

## UNITED BANCORP, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31, 2021 and 2020

|  | 2021 |  | 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Net income (loss) | \$ | 1,509,810 | \$ | $(878,960)$ |
| Adjustments to reconcile net income (loss) to net cash used in operating activities: |  |  |  |  |
| Depreciation |  | 110,430 |  | 120,381 |
| Provision for loan losses |  | 75,589 |  | 19,000 |
| Net amortization on securities |  | 23 |  | 52 |
| Loans held for sale |  | $(20,901,881)$ |  | - |
| Net (gain) loss on sales and writedowns of foreclosed real estate |  | 43,386 |  | $(132,283)$ |
| Change in operating assets and liabilities: |  |  |  |  |
| Accrued interest receivable |  | $(2,325)$ |  | $(47,153)$ |
| Other assets |  | $(560,895)$ |  | $(33,212)$ |
| Accrued interest payable |  | 7,381 |  | $(4,836)$ |
| Other liabilities |  | 2,366,312 |  | $(52,697)$ |
| Net cash used in operating activities |  | $(17,352,170)$ |  | $(1,009,708)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |
| Net decrease in certificates of deposit at other financial institutions |  | - |  | 248,000 |
| Purchases of FHLB stock |  | $(25,875)$ |  | - |
| Proceeds from sales, maturities and calls of securities |  | 14,523 |  | 24,031 |
| Net increase in loans |  | $(8,541,175)$ |  | (6,547,754) |
| Purchases of premises and equipment |  | $(328,654)$ |  | $(22,396)$ |
| Proceeds from sales of foreclosed real estate |  | 67,000 |  | 627,949 |
| Net cash used in investing activities |  | $(8,814,181)$ |  | $(5,670,170)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Proceeds from FHLB advances |  | - |  | 1,600,000 |
| Repayment of FHLB advances |  | - |  | $(3,525,000)$ |
| Net increase in deposits |  | 33,252,819 |  | 11,894,826 |
| Proceeds from issuance of common stock, net |  | 202,501 |  | 4,140,238 |
| Net cash provided by financing activities |  | 33,455,320 |  | 14,110,064 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS |  | 7,288,969 |  | 7,430,186 |
| CASH AND CASH EQUIVALENTS, beginning of year |  | 11,514,932 |  | 4,084,746 |
| CASH AND CASH EQUIVALENTS, end of year | \$ | 18,803,901 | \$ | 11,514,932 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION |  |  |  |  |
| Cash paid during the year for interest | \$ | 227,770 | \$ | 209,437 |

The Notes to Consolidated Financial Statements are an integral part of these statements.

# UNITED BANCORP, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Business

United Bancorp, Inc. (the Company) is a bank holding company whose principal activity is the ownership and management of its wholly-owned subsidiary, United Trust Bank (the Bank). The Bank is a community bank which provides a variety of financial services to individuals and corporate customers at its location in Palos Heights, Illinois. The Bank competes with other banking and financial institutions in its primary market communities for savings and time deposits and for commercial, mortgage, and home equity loans.

## Basis of Presentation and Accounting Estimates

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary. Significant intercompany transactions and balances have been eliminated in consolidation.

In preparing the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, foreclosed real estate, and the fair value of financial instruments.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. In connection with the determination of the estimated losses on loans, management obtains independent appraisals for significant collateral.

The Company's loans are generally secured by specific items of collateral including real property, consumer assets, and business assets. Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on local economic conditions.

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Bank to recognize additional losses based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the estimated losses on loans may change materially in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

The Company has evaluated all transactions, events, and circumstances for consideration or disclosure through September 1, 2022, the date these financial statements were available to be issued, and has reflected or disclosed those items within the consolidated financial statements and related footnotes as deemed appropriate.

## Cash, Cash Equivalents and Cash Flows

For purposes of reporting cash flows, cash and cash equivalents includes cash on hand, cash items in process of collection, amounts due from banks, and interest-bearing deposits at other financial institutions. Cash flows from loans, certificates of deposit at other financial institutions, and deposits are reported net.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Securities

Certain debt securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity are classified as "available for sale" and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income (loss). Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

The Company evaluates investment securities for other-than-temporary impairment using relevant accounting guidance specifying that (a) if the Company does not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that it will not have to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired unless there is a credit loss that has occurred in the security. If management does not intend to sell the security and it is more likely than not that they will not have to sell the security before recovery of the cost basis, management will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income (loss).

## Federal Home Loan Bank Stock

The Company, as a member of the Federal Home Loan Bank (FHLB) system, is required to maintain an investment in capital stock of FHLB. Based on redemption provisions of the FHLB, the stock has no quoted market value and is carried at cost. At its discretion, the FHLB may declare dividends on the stock. Management reviews for impairment based on the ultimate recoverability of the cost basis in the FHLB stock.

## Loans Held for Sale

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

## Loans

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal balances less deferred fees and costs of originated loans and the allowance for loan losses. Interest income is accrued on the outstanding principal balance. Loan origination fees, net of certain direct origination costs of consumer and installment loans, are recognized at the time the loan is placed on the books. Loan origination fees for all other loans are deferred and recognized as an adjustment of the yield over the life of the loan using the straight-line method without anticipating prepayments.

The accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due, or at the time the loan is 90 days past due, unless the loan is well-secured and in the process of collection. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal and interest is considered doubtful. All interest accrued but not collected for loans that are placed on nonaccrual or charged-off is reversed against interest income or charged to the allowance, unless management believes that the accrual of interest is recoverable through the liquidation of collateral. Interest income on nonaccrual loans is recognized on the cash basis, until the loans are returned to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to expense. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Confirmed losses are charged-off immediately. Subsequent recoveries, if any, are credited to the allowance.

The allowance is an amount that management believes will be adequate to absorb estimated losses relating to specifically identified loans, as well as probable credit losses inherent in the balance of the loan portfolio. The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the uncollectibility of loans in light of historical experience, the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, current economic conditions that may affect the borrower's ability to pay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. This evaluation does not include the effects of expected losses on specific loans or groups of loans that are related to future events or expected changes in economic conditions. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses, and may require the Bank to make additions to the allowance based on their judgment about information available to them at the time of their examinations.

The allowance consists of specific, general, and unallocated components. The specific component relates to loans that are classified as impaired. For impaired loans, an allowance is established when the discounted cash flows, collateral value, or observable market price of the impaired loan is lower than the carrying value of that loan. The general component covers non-impaired loans and is based on historical loss experience adjusted for other qualitative factors. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not fully reflected in the historical loss or risk rating data. An unallocated component may be maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans, for which the terms have been modified at the borrower's request, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest when due. Loans that experience insignificant payment delays and payment shortfalls are not generally classified as impaired. Impaired loans are measured by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Interest on accruing impaired loans is recognized as long as such loans do not meet the criteria for nonaccrual status. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Troubled Debt Restructurings

The Company designates loan modifications as troubled debt restructurings (TDRs) when for economic and legal reasons related to the borrower's financial difficulties, it grants a concession to the borrower that it would not otherwise consider. TDRs can involve loans remaining on nonaccrual, moving to nonaccrual, or continuing on accrual status, depending on the individual facts and circumstances of the borrower. In circumstances where the TDR involves charging off a portion of the loan balance, the Company typically classifies these restructurings as nonaccrual.

In connection with restructurings, the decision to maintain a loan that has been restructured on accrual status is based on a current, well-documented credit evaluation of the borrower's financial condition and prospects for repayment under the modified terms. This evaluation includes consideration of the borrower's current capacity to pay, which among other things may include a review of the borrower's current financial statements, an analysis of global cash flow sufficient to pay all debt obligations, a debt to income analysis, and an evaluation of secondary sources of payment from the borrower and any guarantors. This evaluation also includes an evaluation of the borrower's current willingness to pay, which may include a review of past payment history, an evaluation of the borrower's willingness to provide information on a timely basis, and consideration of offers from the borrower to provide additional collateral or guarantor support. The credit evaluation also reflects consideration of the borrower's future capacity and willingness to pay, which may include evaluation of cash flow projections, consideration of the adequacy of collateral to cover all principal and interest, and trends indicating improving profitability and collectability of receivables.

Restructured nonaccrual loans may be returned to accrual status based on a current, well-documented credit evaluation of the borrower's financial condition and prospects for repayment under the modified terms. This evaluation must include consideration of the borrower's sustained historical repayment for a reasonable period, generally a minimum of six months, prior to the date on which the loan is returned to accrual status.

## Premises and Equipment

Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation computed on the straight-line or the declining balance method over the estimated useful lives of the assets. Maintenance and repairs are expensed as incurred while major additions and improvements are capitalized. Gains and losses on dispositions are included in current operations.

|  | Years |
| :--- | :---: |
| Buildings and improvements | $5-40$ |
| Furniture, fixtures and equipment | $3-10$ |

## Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company - put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

## Advertising Costs

Advertising costs are expensed as incurred. Advertising expense was $\$ 62,610$ in 2021, and $\$ 4,293$ in 2020.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Foreclosed Real Estate

Foreclosed real estate assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less selling costs. Any write-down to fair value at the time of transfer to foreclosed real estate is charged to the allowance for loan losses. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell. Costs of improvements are capitalized, whereas costs relating to holding foreclosed real estate and subsequent write-downs to the value are expensed. There was no residential real estate where physical possession had been obtained included in foreclosed assets at December 31, 2021 and 2020.

## Income Taxes

Income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets may be reduced by deferred tax liabilities and a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

## Comprehensive Income (Loss)

Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income (loss). Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the consolidated balance sheet, such items, along with net income (loss), are components of comprehensive income (loss).

## Fair Value of Assets and Liabilities

Fair values of assets and liabilities are estimates using relevant market information and other assumptions, as more fully disclosed in Note 13. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Revenue Recognition

The Company recognizes revenue in accordance with Accounting Standards Codification 606 (collectively, "ASC 606"), which (1) creates a single framework for recognizing revenue from contracts with customers that fall within its scope, and (2) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets, such as foreclosed assets. The majority of the Company's revenues come from interest income and other sources, including loans, leases and securities that are outside the scope of ASC 606. The Company's services that fall within the scope of ASC 606 are presented within noninterest income and are recognized as revenue as the Company satisfies its obligation to the customer. Services within the scope of ASC 606 include service charges on deposit accounts, interchange income, and the sale of foreclosed assets. Refer to Note 14, Revenue from Contracts with Customers, for further discussion on the Company's accounting policies for revenue sources within the scope of ASC 606.

## NOTE 2. MANAGEMENT'S PLAN

For the years ended December 31, 2021 and 2020, the Company reported net income of $\$ 1,509,810$ and net loss of $\$ 878,960$, respectively, and has an accumulated deficit of $\$ 16,898,682$ at December 31,2021 . The allowance for loan losses of $\$ 348,795$ at December 31, 2021 reflects management's estimate of probable losses in the loan portfolio. Additional allowances for loan losses may be required in the future related to routine regulatory examinations and/or changes in the real estate values of the Company's market area.

The Company's prior losses are primarily the result of significant provisions for loan losses, additional expenses related to foreclosed real estate, write-downs in value of foreclosed real estate, reductions in interest income related to the increase in non-performing assets, and decreases in earning assets as the Bank has decreased total assets to improve regulatory capital ratios. As of December 31, 2021 and 2020, the Bank has $\$ 191,868$ and $\$ 243,621$, respectively, in impaired loans and $\$ 198,468$ and $\$ 308,854$, respectively, of foreclosed real estate, all of which are subject to further write-downs if collateral values decline.

At December 31, 2021, the Bank was categorized as well capitalized and is operating under a formal regulatory agreement with its primary federal regulator.

The Bank entered into an agreement with the regulatory agencies which governs certain aspects of operations and will also affect activities for the foreseeable future. In December 2019, the Bank entered into a formal agreement with the Office of the Comptroller of the Currency (the OCC) pursuant to which the Bank has agreed with the OCC to take steps to improve the operations of the Bank. Concurrent to the issuance of the formal agreement, the consent order issued in August 2012 was terminated. The formal agreement requires the Bank to take corrective actions, consistent with sound banking practices to improve certain conditions and also requires the Bank to prepare and submit written plans and reports to the regulators.
Under the formal agreement the Bank shall:

- appoint a Compliance Committee;
- develop and maintain a three-year written capital plan;
- adopt, implement, and ensure adherence to a comprehensive liquidity risk management program;
- review, revise, and thereafter ensure adherence to the comprehensive Bank-specific Contingency Funding Plan;
- adopt, implement, and thereafter ensure Bank adherence to a written three-year strategic and business plan;
- adopt, implement, and thereafter ensure Bank adherence to a written consumer compliance program;
- revise and thereafter ensure Bank implementation and adherence to a written credit administration program designed to improve the Bank's loan portfolio management and ensure the Bank obtains and analyzes credit and collateral information sufficient to identify, monitor, and report the Bank's credit risk, properly account for loans, and assign accurate risk ratings in a timely manner; and
- develop, implement, and adhere to a comprehensive written information technology (IT) risk assessment and IT governance strategy.


## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 2. MANAGEMENT'S PLAN (Continued)

The Board of Directors and management are in the process of complying with the formal agreement. The Bank has made progress implementing these requirements, however the Bank has not been able to fully comply with all these requirements at December 31, 2021. The OCC is closely monitoring the Bank's progress and may impose additional and more stringent requirements if the Bank does not make satisfactory progress toward compliance with the formal agreement.

## NOTE 3. SECURITIES

The amortized cost and fair value of securities with gross unrealized gains and losses at December 31, 2021 and 2020, are as follows:

|  | Amortized <br> Cost |  | Gross <br> Unrealized <br> Gains |  | Gross <br> Unrealized <br> Losses | Fair <br> Securities available for sale at <br> December 31, 2021: |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Value |  |  |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |  |  |

The scheduled maturities of securities available for sale at December 31, 2021, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Securities Available for Sale |  |
| :---: | :---: | :---: |
|  | Amortized Cost | Fair <br> Value |
| Due in one year or less |  |  |
| Due from one to five years | 50,448 | 50,927 |
| Due from five to ten years | - | - |
| Due after ten years | - | - |
|  | \$50,448 | \$50,927 |

There were no sales of securities for the years ended December 31, 2021 and December 31, 2020.
There were no securities with unrealized losses at December 31, 2021 and December 31, 2020.
There were no securities or certificates of deposits pledged at December 31, 2021 and December 31, 2020.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES

## Portfolio Segmentation

At December 31, 2021 and 2020, the Company's loans consist of the following:

|  | 2021 | 2020 |
| :---: | :---: | :---: |
| Commercial | \$ 1,206,199 | \$ 810,397 |
| Commercial real estate | 10,972,985 | 9,636,150 |
| Residential real estate | 15,702,601 | 10,195,510 |
| Home equity | 4,999,308 | 3,744,760 |
| Consumer and other | 438,890 | 383,739 |
| Total loans | 33,319,983 | 24,770,556 |
| Less - Allowance for loan losses Deferred fees | $\begin{array}{r} (348,795) \\ (28,072) \\ \hline \end{array}$ | $\begin{array}{r} (278,597) \\ (14,429) \\ \hline \end{array}$ |
| Net loans | \$32,943,116 | \$24,477,530 |

For purposes of the disclosures required pursuant to ASC Topic 310, the loan portfolio was disaggregated into segments and then further disaggregated into classes for certain disclosures. A portfolio segment is defined as the level at which an entity develops and documents a systematic method for determining its allowance for loan losses. There are three loan portfolio segments that include commercial, real estate, and consumer and other. A class is generally determined based on the initial measurement attribute, risk characteristic of the loan, and an entity's method for monitoring and assessing credit risk. Classes within the real estate portfolio segment include commercial mortgage, consumer mortgage, and home equity loans. Commercial loans are a class in itself. Consumer and other loans are a class in itself.

The following describe risk characteristics relevant to each of the portfolio segments:
Commercial: The commercial loan portfolio segment includes commercial, industrial, and agricultural loans. These loans include those loans to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or expansion projects. Loans are repaid by business cash flows. Collection risk in this portfolio is driven by the creditworthiness of the underlying borrower, particularly cash flows from the customers' business operations.

Real Estate: As discussed below, the Company offers various types of real estate loan products. All loans within this portfolio segment are particularly sensitive to the valuation of real estate:

- Commercial real estate loans include owner-occupied commercial real estate loans and loans secured by income producing properties. Owner-occupied commercial real estate loans to operating businesses are long-term financing of land and buildings. These loans are repaid by cash flow generated from the business operation. Real estate loans for income-producing properties such as apartment buildings, office and industrial buildings, and retail shopping centers are repaid from rent income derived from the properties.
- Residential real estate loans include real estate loans secured by one to four family first mortgage loans and second liens. These are repaid by various means such as a borrower's income, sale of the property, or rental income derived from the property.
- Home equity loans include open end real estate loans. These are repaid by various means such as a borrower's income, sale of the property, or rental income derived from the property.

Consumer and Other: The consumer and other loan portfolio segment includes direct consumer installment loans, overdrafts, other revolving credit loans, and educational loans. Loans in this portfolio are sensitive to unemployment and other key consumer economic measures.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

## Credit Risk Management

The Company employs a credit risk management process with defined policies, accountability, and routine reporting to manage credit risk in the loan portfolio segments. Credit risk management is guided by credit policies that provide for a consistent and prudent approach to underwriting and approvals of credits. Within the Loan Policy, procedures exist that elevate the approval requirements as credits become larger and more complex. All loans are individually underwritten, risk-rated, approved, and monitored.

Responsibility and accountability for adherence to underwriting policies and accurate risk ratings lies in each portfolio segment. For the consumer portfolio segment, the risk management process focuses on managing customers who become delinquent in their payments. For the commercial and real estate portfolio segments, the risk management process focuses on underwriting new business and, on an ongoing basis, monitoring the credit of the portfolios, including a third party review of the largest credits on an annual basis or more frequently as needed. To ensure problem credits are identified on a timely basis, several specific portfolio reviews occur periodically to assess the larger adversely rated credits for proper risk rating and accrual status.

Credit quality and trends in the loan portfolio segments are measured and monitored regularly. Detailed reports, by product, collateral, and accrual status, are reviewed by the Loan Committee.

The allowance for loan losses is a valuation reserve allowance established through provisions for loan losses charged against income. The allowance for loan losses, which is evaluated quarterly, is maintained at a level that management deems sufficient to absorb probable losses inherent in the loan portfolio. Loans deemed to be uncollectible are charged against the allowance for loan losses, while recoveries of previously charged-off amounts are credited to the allowance for loan losses. The allowance for loan losses is comprised of specific valuation allowances for loans evaluated individually for impairment, general allocations for pools of homogeneous loans with similar risk characteristics and trends, and an unallocated component that reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

The allowance for loan losses related to specific loans is based on management's estimate of potential losses on impaired loans as determined by (1) the present value of expected future cash flows; (2) the fair value of collateral if the loan is determined to be collateral dependent; or (3) the loan's observable market price. The Company's homogeneous loan pools include commercial loans, commercial real estate loans, residential real estate loans, home equity loans, and consumer and other loans. The general allocations to these loan pools are based on the historical loss rates for specific loan types and the internal risk grade, if applicable, adjusted for both internal and external qualitative risk factors.

The qualitative factors considered by management include, among other factors, (1) changes in local and national economic conditions; (2) changes in asset quality; (3) changes in loan portfolio volume; (4) the composition and concentrations of credit; (5) the impact of competition on loan structuring and pricing; (6) the impact of interest rate changes on portfolio risk; and (7) effectiveness of the Company's loan policies, procedures, and internal controls. The total allowance established for each homogeneous loan pool represents the product of the historical loss ratio, adjusted for qualitative factors, and the total dollar amount of the loans in the pool.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

## Credit Risk Management (Continued)

The following tables detail activity in the allowance for loan losses by portfolio segment for the years ended December 31, 2021 and 2020. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

| Allowance for loan losses | Commercial |  | Commercial Real Estate |  | Residential <br> Real Estate |  | Home Equity |  | Consumer and Other | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2021: |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of year |  | \$ 8,638 |  | \$ 116,838 |  | \$ 105,524 |  | 39,753 | \$ 7,844 | \$ | 278,597 |
| Provision (recovery) charged to operating expense |  | 3,174 |  | 1,177 |  | 49,731 |  | 10,142 | 11,365 |  | 75,589 |
| Recoveries of loans charged off |  | - |  | - |  | - |  | - | $\stackrel{-}{(5.391)}$ |  | $(5,391)$ |
| Loans charged off |  | - |  |  |  |  |  |  | $(5,391)$ |  | $(5,391)$ |
| Balance, end of year |  | \$ 11,812 |  | \$ 118,015 |  | 155,255 |  | 49,895 | \$ 13,818 | \$ | 348,795 |
| Ending balance - individually evaluated for impairment |  | \$ | \$ | - | \$ | - | \$ | - | \$ | \$ | - |
| Ending balance - collectively evaluated for impairment |  | \$ 11,812 |  | 118,015 |  | 155,255 |  | 49,895 | \$ 13,818 | \$ | 348,795 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance - individually evaluated for impairment |  | \$ |  | 191,868 | \$ | - | \$ | - | \$ | S | 191,868 |
| Ending balance - collectively evaluated for impairment |  | \$1,206,199 |  | 10,781,117 |  | 5,702,601 |  | 4,999,308 | \$438,890 |  | 3,128,115 |
| Allowance for loan losses |  | Commercial |  | Commercial <br> Real Estate |  | esidential eal Estate |  | Home <br> Equity | Consumer and Other |  | Total |
| December 31, 2020: |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of year | \$ | - |  | \$ 112,803 | \$ | 90,360 |  | \$ 14,859 | \$ 41,575 | \$ | 259,597 |
| Provision (recovery) charged to operating expense |  | 8,638 |  | 4,035 |  | 15,164 |  | 24,894 | $(33,731)$ |  | 19,000 |
| Recoveries of loans charged off |  | - |  | - |  | - |  | - | 4,233 |  | 4,233 |
| Loans charged off |  | - |  | - |  | - |  | - | $(4,233)$ |  | $(4,233)$ |
| Balance, end of year |  | 8,638 |  | \$ 116,838 |  | 105,524 |  | 39,753 | \$ 7,844 | \$ | 278,597 |
| Ending balance - individually evaluated for impairment | \$ | - - |  | \$ | \$ | - | \$ | - | \$ | \$ | - |
| Ending balance - collectively evaluated for impairment |  | 8,638 |  | \$ 116,838 |  | 105,524 |  | 39,753 | \$ 7,844 | \$ | 278,597 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance - individually evaluated for impairment | \$ | - |  | \$ 200,879 |  | 42,742 | \$ | - | \$ | \$ | 243,621 |
| Ending balance - collectively evaluated for impairment |  | 810,397 |  | \$9,435,271 |  | 0,152,768 |  | 3,744,760 | \$383,739 |  | 4,526,935 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

## Credit Risk Management (Continued)

A description of the general characteristics of the risk grades used by the Company is as follows:
Pass: Loans in this risk category involve borrowers of acceptable-to-strong credit quality and risk who have the apparent ability to satisfy their loan obligations. Loans in this risk grade would possess sufficient mitigating factors, such as adequate collateral or strong guarantors possessing the capacity to repay the debt if required, for any weakness that may exist.

Special Mention: Loans in this risk grade are the equivalent of the regulatory definition of "Other Assets Especially Mentioned" classification. Loans in this category possess some credit deficiency or potential weakness, which requires a high level of management attention. Potential weaknesses include declining trends in operating earnings and cash flows and/or reliance on the secondary source of repayment. If left uncorrected, these potential weaknesses may result in noticeable deterioration of the repayment prospects for the asset or in the Company's credit position.

Substandard: Loans in this risk grade are inadequately protected by the borrower's current financial condition and payment capability or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the orderly repayment of debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans in this risk grade have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or orderly repayment in full, on the basis of current existing facts, conditions and values, highly questionable and improbable. Possibility of loss is extremely high, but because of certain important and reasonably specific factors that may work to the advantage and strengthening of the exposure, its classification as an estimate loss is deferred until its more exact status may be determined.

Uncollectible: Loans in this risk grade are considered to be non-collectible and of such little value that their continuance as assets is not warranted. This does not mean the loan has absolutely no recovery value, but rather it is neither practical nor desirable to defer writing off the loan, even though partial recovery may be obtained in the future. Charge-offs against the allowance for loan losses are taken in the period in which the loan becomes uncollectible. Consequently, the Company typically does not maintain a recorded investment in loans within this category.

The following tables summarize the risk category of the Company's loan portfolio based upon the most recent analysis performed as of December 31, 2021 and 2020:

| December 31, 2021: | Commercial | Commercial Real Estate | Residential Real Estate | Home Equity | Consumer and Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | \$1,206,199 | \$10,539,281 | \$15,702,601 | \$4,999,308 | \$438,890 | \$32,886,279 |
| Special mention | - | 241,836 | - | - | - | 241,836 |
| Substandard | - | 191,868 | - | - | - | 191,868 |
| Total | \$1,206,199 | \$10,972,985 | \$15,702,601 | \$4,999,308 | \$438,890 | \$33,319,983 |
| December 31, 2020: | Commercial | Commercial Real Estate | Residential Real Estate | Home Equity | Consumer and Other | Total |
| Pass | \$ 810,397 | \$8,770,719 | \$10,152,768 | \$3,744,760 | \$383,739 | \$23,862,383 |
| Special mention | - | 474,134 | - | - | - | 474,134 |
| Substandard | - | 391,297 | 42,742 | - | - | 434,039 |
| Total | \$ 810,397 | \$9,636,150 | \$10,195,510 | \$3,744,760 | \$383,739 | \$24,770,556 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

## Past Due Loans

A loan is considered past due if any required principal and interest payments have not been received as of the date such payments were required to be made under the terms of the loan agreement. Generally, management places loans on nonaccrual when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. The following tables present the aging of the recorded investment in loans as of December 31, 2021 and 2020:


## Impaired Loans

A loan held for investment is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. The following tables detail impaired loans, by portfolio class as of December 31, 2021 and 2020:

|  | As of December 31, 2021 |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

## Impaired Loans (Continued)

|  | As of December 31, 2021 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 4. LOANS AND ALLOWANCE FOR LOAN LOSSES (Continued)

## Troubled Debt Restructurings

At December 31, 2021 and 2020, impaired loans included loans that were classified as TDRs. The restructuring of a loan is considered a TDR if both (i) the borrower is experiencing financial difficulties and (ii) the Company has granted a concession.

In assessing whether or not a borrower is experiencing financial difficulties, the Company considers information currently available regarding the financial condition of the borrower. This information includes, but is not limited to, whether (i) the debtor is currently in payment default on any of its debt; (ii) a payment default is probable in the foreseeable future without the modification; (iii) the debtor has declared or is in the process of declaring bankruptcy; and (iv) the debtor's projected cash flow is sufficient to satisfy contractual payments due under the original terms of the loan without a modification.

The Company considers all aspects of the modification to loan terms to determine whether or not a concession has been granted to the borrower. Key factors considered by the Company include the debtor's ability to access funds at a market rate for debt with similar risk characteristics, the significance of the modification relative to unpaid principal balance or collateral value of the debt, and the significance of a delay in the timing of payments relative to the original contractual terms of the loan.

The most common concessions granted by the Company generally include one or more modifications to the terms of the debt, such as (i) a reduction in the interest rate for the remaining life of the debt, (ii) an extension of the maturity date at an interest rate lower than the current market rate for new debt with similar risk, (iii) a temporary period of interest-only payments, and (iv) a reduction in the contractual payment amount for either a short period or remaining term of the loan. Of the nonaccrual loans at December 31, 2021 and 2020, none met the criteria for restructured. A loan is placed back on accrual status when both principal and interest are current and it is probable that management will be able to collect all amounts due (both principal and interest) according to the terms of the loan agreement.

There were no loans modified as a TDR during the years ended December 31, 2021 and 2020.
During the years ended December 31, 2021 and 2020, there were no loans modified as troubled debt restructurings for which there was a subsequent payment default during the year.

The Company has no additional commitments to lend additional funds to any of the related debtors whose terms have been modified in a TDR.

## Related Party Loans

In the normal course of business, the Company has granted loans to certain related parties, including to directors, executive officers and principal shareholders of the Company, on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other borrowers. There were no related party loans outstanding at December 31, 2021 and 2020.

## NOTE 5. FORECLOSED REAL ESTATE

A summary of foreclosed assets are presented as follows:

|  | 2021 | 2020 |
| :---: | :---: | :---: |
| Beginning balance | \$ 308,854 | \$ 804,520 |
| Sales | $(67,000)$ | $(627,949)$ |
| Gain on sales | - | 48,239 |
| Writedowns | $(48,380)$ | $(18,600)$ |
| Change in foreclosed real estate valuation allowance | 4,994 | 102,644 |
| Ending balance | \$ 198,468 | \$ 308,854 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 5. FORECLOSED REAL ESTATE (Continued)

Operating expenses associated with foreclosed real estate were \$40,598 and \$55,057 in 2021 and 2020, respectively. Rental income associated with foreclosed real estate was $\$ 0$ and $\$ 35,000$ in 2021 and 2020, respectively.

## NOTE 6. PREMISES AND EQUIPMENT

A summary of premises and equipment at December 31, 2021 and 2020, is as follows:

|  | 2021 | 2020 |
| :---: | :---: | :---: |
| Land | \$ 800,000 | \$ 800,000 |
| Buildings and improvements | 3,113,729 | 2,834,473 |
| Furniture, fixtures and equipment | 1,584,026 | 1,534,627 |
| Accumulated depreciation | $\begin{gathered} 5,497,755 \\ (2,780,984) \end{gathered}$ | $\begin{gathered} 5,169,100 \\ (2,670,553) \end{gathered}$ |
|  | \$ 2,716,771 | \$ 2,498,547 |

Depreciation expense was $\$ 110,430$ and $\$ 120,381$ for the years ended December 31, 2021 and 2020, respectively.

The remaining maturities of lease receivables as of December 31, 2021 are as follows:

|  | Operating <br> Leases |
| :--- | :---: |
| 2022 | $\$ 31,310$ |
| 2023 | 32,275 |
| 2024 | 23,800 |
| 2025 | - |
| 2026 | - |
| Thereafter | - |
| Total minimum lease payments | $\underline{\underline{\$ 87,385}}$ |

## NOTE 7. DEPOSITS

The aggregate amount of time deposits in denominations of $\$ 250,000$ or more at December 31, 2021 and 2020, was approximately $\$ 1,722,000$ and $\$ 700,000$, respectively.

At December 31, 2021, the scheduled maturities of time deposits are as follows:

| 2022 | $\$ 14,729,406$ |
| :--- | ---: |
| 2023 | $18,770,067$ |
| 2024 | $4,417,873$ |
| 2025 | $1,032,961$ |
| 2026 | 696,026 |
|  | $\underline{\$ 39,646,333}$ |

The Company held related party deposits of approximately $\$ 1,073,000$ at December 31, 2021 and approximately $\$ 315,000$ at December 31, 2020. The Company held deposits for two depositors totaling $\$ 7,613,805$ at December 31, 2021. The Company held deposits for one depositor totaling $\$ 4,067,220$ at December 31, 2020.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 8. INCOME TAXES

Income taxes consist of the following:

|  | Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  | 2020 |  |
| Current | \$ | - | \$ | - |
| Deferred |  | 6,529) |  | ,138) |
| Change in valuation allowance |  | 6,529 |  | ,138 |
| Income tax expense | \$ | - | \$ | - |

Income tax differs from the amounts computed by applying the federal statutory income tax rate to loss before income taxes. A reconciliation of the differences is as follows:

|  | Years Ended December 31, |  |
| :---: | :---: | :---: |
|  | 2021 | 2020 |
| Income tax benefit at federal statutory tax rate | \$ 317,060 | \$ $(184,582)$ |
| State income tax benefit | - | $(64,561)$ |
| Other | (531) | $(16,995)$ |
| Change in valuation allowance | $(316,529)$ | 266,138 |
| Income tax expense | \$ | \$ |

Components of deferred tax assets and liabilities included in the consolidated balance sheet are as follows:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2021 | 2020 |
| Deferred tax assets: |  |  |
| Net operating loss carryforward | \$ 785,411 | \$1,682,376 |
| Mortgage reserve | 640,444 | - |
| Depreciation | 16,116 | 75,022 |
| Other | 2,420 | 23,556 |
|  | 1,444,390 | 1,780,954 |
| Deferred tax liabilities: |  |  |
| Allowance for loan losses | 23,109 | 43,144 |
| Net deferred taxes assets before valuation allowance | 1,421,281 | 1,737,810 |
| Valuation allowance | $(1,421,281)$ | $(1,737,810)$ |
| Net deferred taxes | \$ | \$ |

The Company had a net operating loss carryforward for federal and state income taxes of approximately $\$ 2,575,118$ and $\$ 5,902,039$, respectively, as of December 31,2021 and 2020. If unused, the federal net operating loss carryforward will expire beginning in 2021.

The federal and state income tax returns of the Company for 2019, 2020, and 2021 are subject to examination, generally for three years after they were filed.

At December 31, 2021, the Company has Federal and state net operating (NOL) carryforwards of \$1,838,439 out of $\$ 2,575,118$ limited by Internal Revenue Code (IRC) Section 382 due to a prior ownership shift of $50 \%$ or more. IRC Section 382 subjects NOLs created prior to the ownership shift to an annual limitation.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 8. INCOME TAXES (Continued)

The annual limitation for the Company is scheduled in the following table:

| 2022 | $\$ 386,886$ |
| :--- | ---: |
| 2023 | 329,598 |
| 2024 | 74,797 |
| 2025 | 74,797 |
| 2026 | 74,797 |
| 2027 | 74,797 |
| 2028 | 74,797 |
| 2029 | 74,797 |
| 2030 | 74,797 |
| Beyond | 598,376 |
|  | $\underline{\$ 1,838,439}$ |

## NOTE 9. ADVANCES FROM FEDERAL HOME LOAN BANK

Federal Home Loan Bank advances consist of the following:

|  | 2021 | 2020 |
| :---: | :---: | :---: |
| Federal Home Loan Bank advance with principal and interest payable monthly at a fixed rate of $0.65 \%$ due in September 2023 | 250,000 | \$ 50,000 |
| Federal Home Loan Bank advance with principal and interest payable monthly at a fixed rate of $0.96 \%$ due in September 2023 | 250,000 | 250,000 |
| Federal Home Loan Bank advance with principal and interest payable monthly at a fixed rate of $0.93 \%$ due in September 2023 | 300,000 | 300,000 |
| Federal Home Loan Bank advance with principal and interest payable monthly at a fixed rate of $0.61 \%$ due in September 2024 | 800,000 | 800,000 |
|  | \$1,600,000 | \$1,600,000 |

Advances from the Federal Home Loan Bank are secured by Federal Home Loan Bank stock of \$184,500 and certain qualifying loans of approximately $\$ 3,403,000$ as of December 31, 2021.

Contractual maturities of Federal Home Loan Bank advances as of December 31, 2021 are as follows:
2023
\$ 800,000
2024
800,000
$\$ 1,600,000$

## NOTE 10. COMMITMENTS AND CONTINGENCIES

## Loan Commitments

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Such commitments involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The majority of all commitments to extend credit and standby letters of credit are variable rate instruments.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 10. COMMITMENTS AND CONTINGENCIES (Continued)

## Loan Commitments (Continued)

The Company's exposure to credit loss is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance sheet instruments. A summary of the Company's commitments is as follows:

|  | 2021 |  |  |
| :--- | :---: | :---: | :---: |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer. Collateral held varies, but may include accounts receivable, inventory, property and equipment, residential real estate, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. Collateral held varies and is required in instances which the Company deems necessary.

At December 31, 2021 and 2020, the carrying amount of liabilities related to the Company's obligation to perform under standby letters of credit was insignificant. The Company has not been required to perform on any standby letters of credit, and the Company has not incurred any losses on financial standby letters of credit for the years ended December 31, 2021 and 2020.

## Contingencies

In the normal course of business, the Company is involved in various legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material effect on the Company's consolidated financial statements.

## Data Processing

During 2015, the Company entered into an agreement with an off-site company to provide data processing and report services.

Total data and item processing expense for the years ended December 31, 2021 and 2020 amounted to approximately $\$ 195,000$ and $\$ 97,000$, respectively.

## NOTE 11. CONCENTRATIONS OF CREDIT RISK

The Company originates primarily commercial, residential, and consumer loans to customers in Palos Heights, Illinois and surrounding areas. The ability of the majority of the Company's customers to honor their contractual loan obligations is dependent on the economy in this area.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 11. CONCENTRATIONS OF CREDIT RISK (Continued)

Thirty-three percent of the Company's loan portfolio is concentrated in commercial real estate loans. Additionally, forty-seven percent of the Company's loan portfolio is concentrated in residential real estate loans. These loans are secured by real estate in the Company's primary market area. The ultimate collectability of the loan portfolio and recovery of the carrying amount of foreclosed real estate is susceptible to changes in real estate conditions in the Company's primary market area. The other concentrations of credit by type of loan are set forth in Note 4.

## NOTE 12. STOCKHOLDERS' EQUITY AND REGULATORY CAPITAL MATTERS

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgements by regulators. Failure to meet capital requirements can initiate regulatory action. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Management believes as of December 31, 2021, the Company and Bank meet all capital adequacy requirements to which they are subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At year-end 2021 and 2020, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

As of December 31, 2021 and 2020, the most recent notifications from the Bank's primary regulator categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events that management believes have changed the Bank's category.

The Bank's actual capital amounts and ratios as of December 31, 2021 and 2020, are presented in the following table:

|  |  | For Capital Adequacy Purposes |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Well C | alized |
|  |  | Under | mpt |
|  |  | Correcti Prov | Action <br> ns |
| Amount | Ratio |  |  | Amount | Ratio | Amount | Ratio |

As of December 31, 2021:

| Total capital <br> (to risk-weighted assets) | $\$ 8,044$ | $20.06 \%$ | $\$ 3,208$ | $8.0 \%$ | $\$ 4,010$ | $10.0 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier I capital <br> (to risk-weighted assets) | 7,695 | $19.19 \%$ | 2,406 | $6.0 \%$ | 3,208 | $8.0 \%$ |
| Common equity Tier I capital <br> (to risk-weighted assets) | 7,695 | $19.19 \%$ | 1,804 | $4.5 \%$ | 2,606 | $6.5 \%$ |
| Tier I capital <br> (to average assets) | 7,695 | $9.74 \%$ | 6,715 | $8.5 \%$ | 6,715 | $8.5 \%$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 12. STOCKHOLDERS' EQUITY AND REGULATORY CAPITAL MATTERS (Continued)

| As of December 31, 2020: | Actual |  | For Capital <br> Adequacy Purposes |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital (to risk-weighted assets) | \$5,897 | 27.23\% | \$1,727 | 8.0\% | \$2,159 | 10.0\% |
| Tier I capital (to risk-weighted assets) | 5,627 | 25.99\% | 1,295 | 6.0\% | 1,727 | 8.0\% |
| Common equity Tier I capital (to risk-weighted assets) | 5,627 | 25.99\% | 972 | 4.5\% | 1,403 | 6.5\% |
| Tier I capital (to average assets) | 5,627 | 14.41\% | 1,562 | 4.0\% | 1,953 |  |

Dividend Restrictions - The Company's principal source of funds for dividend payments is dividends received from the Bank. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. As of December 31, 2021, no amount of retained earnings (deficit) is available to pay dividends without prior regulatory approval.

Authorized Shares of Common and Preferred Stock - The Company's articles of incorporation authorize 20,000 shares of Series B Common Stock, 12,750 shares of Series A Preferred Stock, and 11,650 shares of an undesignated series of Preferred Stock. There were no shares outstanding for any of these classes of stock at December 31, 2021 and 2020.

## NOTE 13. FAIR VALUE OF ASSETS AND LIABILITIES

## Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with ASC Topic 820, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 13. FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

## Fair Value Hierarchy

In accordance with this guidance, the Company groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 - Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuation is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.

Level 3 - Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgment or estimation.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Securities: The fair values for securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on matrix pricing which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities' relationship to other benchmark quoted securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). Discounted cash flows are calculated using estimates of current market rates for each type of security.

Loans held for sale: The estimated fair value of loans held for sale is based on independent third party quoted prices.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The tables below present the recorded amount of assets measured at fair value on a recurring basis.

|  | Balance as of December 31, 2021 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant <br> Other <br> Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: Mortgage-backed securities | \$ 50,927 | \$ | \$ 50,927 | \$ |
| Loans held for sale | 20,901,881 | - | 20,901,881 | - |
|  | \$20,952,808 | \$ - | \$20,952,808 | \$ - |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 13. FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

|  | Balance as of December 31, 2020 |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |  | ```Significant Other Unobservable Inputs (Level 3)``` |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: Mortgage-backed securities | \$ | 65,691 | \$ | \$ | 65,691 | \$ | - |
|  |  | 65,691 | \$ - |  | 65,691 |  |  |

The Company has no assets or liabilities whose fair values are measured on a recurring basis using Level 3 inputs.

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis, which means the assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The tables below present information about assets and liabilities on the consolidated balance sheet at December 31, 2021 and 2020, for which a nonrecurring change in fair value was recorded.

|  | Balance as of December 31, $\qquad$ 2021 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | $\begin{gathered} \text { Significant } \\ \text { Other } \\ \text { Unobservable } \\ \text { Inputs } \\ \text { (Level 3) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans <br> Foreclosed real estate | ${ }_{198,468}$ | \$ - |  | $\$ \underset{198,468}{ }$ |
|  | Balance as of December 31, $\qquad$ 2020 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) |
| Impaired loans Foreclosed real estate | $\${ }_{308,854}$ | \$ - | \$ | $\$_{308,854}^{-}$ |

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis (Continued)

Impaired Loans: Loans considered impaired under ASC 310-10-35, "Receivables", are loans for which, based on current information and events, it is probable that the Bank will be unable to collect all principal and interest payments due in accordance with the contractual terms of the loan agreement. Impaired loans can be measured based on the present value of expected payments using the loan's original effective rate as the discount rate, the loan's observable market price, or the fair value of the collateral less selling costs if the loan is collateral dependent. The fair value of impaired loans was primarily measured based on the value of the collateral securing these loans. Impaired loans are classified within Level 3 of the fair value hierarchy. Collateral may be real estate and/or business assets including equipment, inventory, and/or accounts receivable. The Bank determines the value of the collateral based on independent appraisals performed by qualified licensed appraisers. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Appraised values are discounted for costs to sell and may be discounted further based on management's historical knowledge, changes in market conditions from the date of the most recent appraisal, and/or management's expertise and knowledge of the customer and the customer's business. Such discounts by management are subjective and are typically significant unobservable inputs for determining fair value. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors discussed above.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 13. FAIR VALUE OF ASSETS AND LIABILITIES (Continued)

Foreclosed Real Estate: Foreclosed real estate, consisting of properties obtained through foreclosure or in satisfaction of loans, are initially recorded at fair value less estimated costs to sell upon transfer of the loans to other real estate. Subsequently, other real estate is carried at the lower of carrying value or fair value less costs to sell. Fair values are generally based on third party appraisals of the property and are classified within Level 3 of the fair value hierarchy. The appraisals are sometimes further discounted based on management's historical knowledge, changes in market conditions from the date of the most recent appraisal, and/or management's expertise and knowledge of the customer and the customer's business. Such discounts are typically significant unobservable inputs for determining fair value. In cases where the carrying amount exceeds the fair value, less estimated costs to sell, a loss is recognized in noninterest expenses.

For Level 3 assets measured at fair value on a nonrecurring basis as of December 31, 2021 and 2020, the significant unobservable inputs used in the fair value measurements are presented below.
$\left.\begin{array}{cccccc} & \begin{array}{c}\text { Carrying } \\ \text { Amount }\end{array} & \begin{array}{c}\text { Valuation } \\ \text { Technique }\end{array} & & \begin{array}{c}\text { Significant } \\ \text { Other Unobservable } \\ \text { Inputs }\end{array} & \end{array} \begin{array}{c}\text { Range } \\ \text { of Input }\end{array}\right]$

## NOTE 14. REVENUE FROM CONTRACTS WITH CUSTOMERS

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within noninterest income. The following table presents the Company's sources of noninterest income for the twelve months ended December 31, 2021 and 2020. Items outside the scope of ASC 606 are noted as such.

|  | 2021 | 2020 |
| :---: | :---: | :---: |
| Noninterest Income |  |  |
| Service charges on deposit accounts | \$ 39,392 | \$ 76,540 |
| Mortgage banking income, net (A) | 2,759,943 | 280,637 |
| Other fees and income | 74,750 | 21,201 |
|  | \$2,874,085 | \$378,378 |

(A) Item outside the scope of ASC 606

The following is a discussion of key revenues within the scope of ASC Topic 606:
Service Charges on Deposit Accounts: Revenue from service charges on deposit accounts is earned through cash management, overdraft, non-sufficient funds, and other deposit-related services. Revenue is recognized for these services either over time, corresponding with deposit accounts' monthly cycle, or at a point in time for transaction-related services and fees. Payment for service charges on deposit accounts is primarily received immediately or in the following month through a direct charge to customers' accounts.

Other Fees and Income: Other operating income primarily consist of revenues generated from wire transfer fees, ATM fees, safe deposit box rentals, and consumer credit and debit card fees. Wire transfer and ATM fees are recognized concurrently with the delivery of service on a daily basis as transactions occur. Safe deposit box rental income is recognized on a monthly basis as the Company's performance obligation for these services is satisfied. This category also includes interchange fees from consumer credit and debit cards processed by card association networks, as well as merchant discounts and other card-related services. Interchange rates are generally set by the credit card associations and based on purchase volumes and other factors. Interchange fees and merchant discounts are recognized concurrently with the delivery of service on a daily basis as transactions occur. Payment is typically received immediately or in the following month.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 15. PARENT ONLY FINANCIAL STATEMENTS
Condensed Balance Sheets
December 31, 2021 and 2020

|  | 2021 |  |
| :--- | ---: | ---: | ---: |
|  |  | 2020 |
| Assets | $\$ 102,391$ | $\$ 466,155$ |
| $\quad$ Cash | $7,694,358$ | $5,627,931$ |
| Investment in subsidiary | $\underline{12,815}$ | $\underline{3,385}$ |
| Other assets | $\underline{\$ 7,809,564}$ | $\underline{\underline{\$ 6,097,471}}$ |
| Liabilities and stockholders' equity | $\underline{\$ 7,809,564}$ | $\underline{\$ 6,097,471}$ |
| $\quad$ Stockholders' equity | $\underline{\$ 7,809,564}$ | $\underline{\$ 6,097,471}$ |

Condensed Statements of Operations
Years Ended December 31, 2021 and 2020

|  | 2021 | 2020 |
| :---: | :---: | :---: |
| Expenses | \$ 38,835 | \$ 45,381 |
| Loss before income taxes and equity in undistributed loss of subsidiary | $(38,835)$ | $(45,381)$ |
| Income tax expense | - | - |
| Loss before undistributed income (loss) of subsidiary | $(38,835)$ | $(45,381)$ |
| Equity in undistributed income (loss) of subsidiary | 1,548,645 | $(833,579)$ |
| Net income (loss) | \$ 1,509,810 | \$ (878,960) |

# INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION 

To the Board of Directors United Bancorp, Inc. and Subsidiary Palos Heights, Illinois

We have audited the consolidated financial statements of United Bancorp, Inc. and Subsidiary as of and for the year ended December 31, 2021, and have issued our report thereon dated September 1, 2022, which expressed an unmodified opinion on those consolidated financial statements, appears on pages 1 and 2.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.


Chattanooga, Tennessee
September 1, 2022

# UNITED BANCORP, INC. AND SUBSIDIARY <br> CONSOLIDATING BALANCE SHEET <br> December 31, 2021 

|  | United Bancorp, Inc. |  | United Trust Bank | Eliminations |  | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and due from banks | \$ | 102,391 | \$ 3,638,945 | \$ | 102,391 | \$ 3,638,945 |
| Interest-bearing deposits at other financial institutions |  | - | 15,164,956 |  | - | 15,164,956 |
| Total cash and cash equivalents |  | 102,391 | 18,803,901 |  | 102,391 | 18,803,901 |
| Securities available for sale |  | - | 50,927 |  | - | 50,927 |
| Federal Home Loan Bank stock, at cost |  | - | 184,500 |  | - | 184,500 |
| Loans held for sale |  | - | 20,901,881 |  | - | 20,901,881 |
| Loans, net of allowance for loan losses |  | - | 32,943,116 |  | - | 32,943,116 |
| Premises and equipment, net |  | - | 2,716,771 |  | - | 2,716,771 |
| Foreclosed real estate |  | 7,69 | 198,468 |  | - | 198,468 |
| Investment in subsidiary |  | 7,694,358 | -- |  | 7,694,358 | - |
| Accrued interest receivable |  | - | 107,538 |  | - | 107,538 |
| Other assets |  | 12,815 | 645,402 |  | - | 658,217 |
| Total assets | \$ | 7,809,564 | \$76,552,504 | \$ | 7,796,749 | \$76,565,319 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:

| Noninterest-bearing demand deposits | \$ | - | \$ 15,002,809 | \$ | 102,391 | \$ 14,900,418 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing demand deposits |  |  | 8,983,447 |  |  | 8,983,447 |
| Savings |  |  | 1,054,914 |  | - | 1,054,914 |
| Time deposits |  | - | 39,646,333 |  | - | 39,646,333 |
| Total deposits |  | - | 64,687,503 |  | 102,391 | 64,585,112 |
| Advances from Federal Home Loan Bank |  |  | 1,600,000 |  |  | 1,600,000 |
| Accrued interest payble |  | - | 21,796 |  | - | 21,796 |
| Other liabilities |  | - | 2,548,847 |  | - | 2,548,847 |
| Total liabilities |  | - | 68,858,146 |  | 102,391 | 68,755,755 |
| Stockholders' equity: |  |  |  |  |  |  |
| Preferred stock |  | 800,000 | - |  | - | 800,000 |
| Common stock |  | 16,177,120 | 23,167,393 |  | 23,167,393 | 16,177,120 |
| Additional paid-in capital |  | 7,730,647 |  |  | - ${ }^{-}$ | 7,730,647 |
| Accumulated deficit |  | $(16,898,682)$ | $(15,473,514)$ |  | $(15,473,514)$ | $(16,898,682)$ |
| Accumulated other comprehensive income |  | 479 | 479 |  | 479 | 479 |
| Total stockholders' equity |  | 7,809,564 | 7,694,358 |  | 7,694,358 | 7,809,564 |
| Total liabilities and stockholders' equity | \$ | 7,809,564 | \$ 76,552,504 | \$ | 7,796,749 | \$76,565,319 |

## UNITED BANCORP, INC. AND SUBSIDIARY

CONSOLIDATING STATEMENT OF OPERATIONS Year Ended December 31, 2021

|  | United Bancorp, Inc. |  | nited Trust Bank |  | iminations | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME |  |  |  | Eliminations |  |  |  |
| Interest and fees on loans | \$ | \$ | 1,864,338 | \$ | - | \$ | 1,864,338 |
| Interest on investment securities | - |  | 6,707 |  |  |  | 6,707 |
| Interest on deposits at other financial institutions | - |  | 20,555 |  | - |  | 20,555 |
| Total interest income | - |  | 1,891,600 |  | - |  | 1,891,600 |
| INTEREST EXPENSE | - |  | 235,151 |  | - |  | 235,151 |
| Net interest income | - |  | 1,656,449 |  | - |  | 1,656,449 |
| Provision for loan losses | - |  | 75,589 |  | - |  | 75,589 |
| Net interest income after provision for loan losses | - |  | 1,580,860 |  | - |  | 1,580,860 |
| NONINTEREST INCOME |  |  |  |  |  |  |  |
| Service charges on deposit accounts | - ${ }^{-}$ |  | 39,392 |  | - ${ }^{-}$ |  | 39,392 |
| Income from subsidiary | 1,548,645 |  | - |  | 1,548,645 |  | - |
| Mortgage banking income, net | 1,548,64 |  | 2,759,943 |  | 1,548,64 |  | 2,759,943 |
| Other fees and income | - |  | 74,750 |  | - |  | 74,750 |
| Total noninterest income | 1,548,645 |  | 2,874,085 |  | 1,548,645 |  | 2,874,085 |
| NONINTEREST EXPENSES |  |  |  |  |  |  |  |
| Salaries and employee benefits | - |  | 1,433,927 |  | - |  | 1,433,927 |
| Occupancy | - |  | 199,989 |  | - |  | 199,989 |
| Depreciation | - |  | 110,430 |  | - |  | 110,430 |
| Data processing | - |  | 153,019 |  | - |  | 153,019 |
| Marketing and advertising | - |  | 39,384 |  | - |  | 39,384 |
| Professional fees | - |  | 186,097 |  | - |  | 186,097 |
| FDIC insurance and regulatory fees | - |  | 150,240 |  | - |  | 150,240 |
| Federal reserve and correspondent fees | - |  | 37,015 |  | - |  | 37,015 |
| Foreclosed real estate expenses, net | - |  | 88,978 |  | - |  | 88,978 |
| Director's fees | - |  | 26,300 |  | - |  | 26,300 |
| Insurance | - |  | 18,255 |  | - |  | 18,255 |
| Other expenses | 38,835 |  | 462,666 |  | - |  | 501,501 |
| Total noninterest expenses | 38,835 |  | 2,906,300 |  | - |  | 2,945,135 |
| Income before for income tax expense | 1,509,810 |  | 1,548,645 |  | 1,548,645 |  | 1,509,810 |
| Income tax expense | - |  | - |  | - |  | - |
| Net income | \$ 1,509,810 | \$ | 1,548,645 | \$ | 1,548,645 | \$ | 1,509,810 |

